

## Axicube -Company Desk

Axicube - your ally in the design world of web and mobile appications

We will take care of the whole work cycle with your product: from UX research and ideation – to the ready-to-test prototypes. From the first sketches and wireframes – to the top-level UI design. We will grow your bussiness together ♥

All our experience from cooperation with global companies will be at your service.



Hello! We're from Ukraine

But don't worry, we are all in the safe regions of our country. With the start of hostilities, we decided not to stop working and continue rocking, paying salaries and taxes, and helping the army. We are convinced that Ukraine will win and be an independent and prosperous country. We are thankful to the whole civilized world for its help. That is why it is vital now to work on this common goal.

## Approach and Services

### SERVICES



### UX Consulting and Audit

We will analyze your existing product and do deep research on users' needs and journeys. As a result, we will provide you with a new, improved strategy that will influence all processes you take in your solution.

- Expert review
- Heruisitc analysis
- User Journey Research
- UX/UI Concept creation
- UX Audit report



### Web and SaaS UI/UX design

Creating complex websites for Fintech,
Accounting, Elearning, CRM systems, and
SaaS products is our calling. We immerse
ourselves in the business and create a
comprehensive solution that covers the
needs of the company and solves the
problems of users.

- Discovery and UX Research
- UI/UX design
- Prototyping
- Design System



### Mobile App Design

We have significant experience creating native and cross-platform mobile applications for various fields. Our products are popular with users, and most importantly, with our work, we rich our clients' business goals.

- Discovery and UX Research
- UI/UX design
- Prototyping
- User Testing
- Design System / UI Kit

### SERVICES



## Branding & Graphic Design

Modern business has to have not only a logo but also a full-fledged branding. We have excellent experience in creating recognizable and high-quality logos and brand books for digital products and startups worldwide.

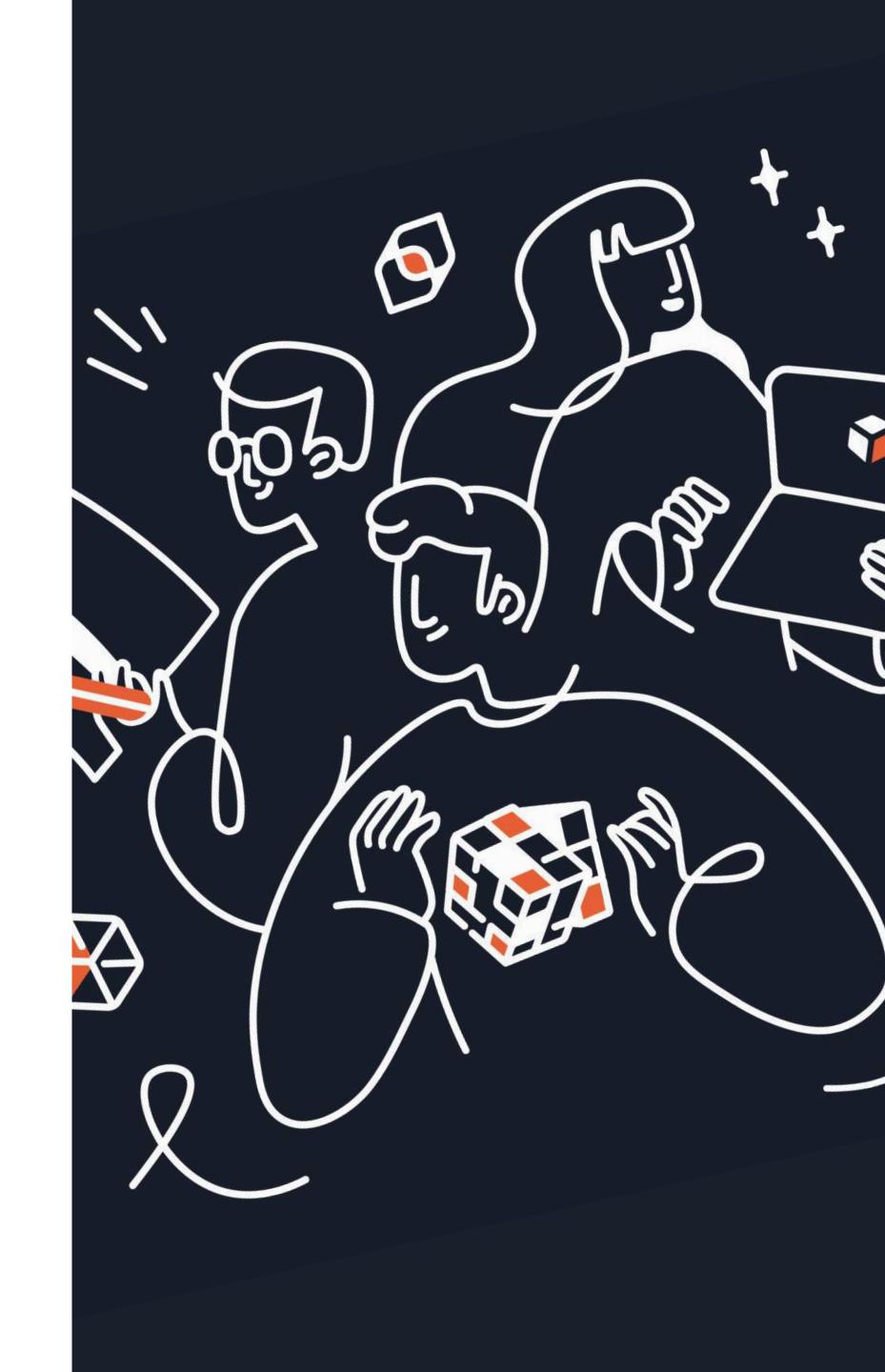
- Visual research
- Logo design
- Brandbook
- Cusotm illustrations



## Landing pages and Web design

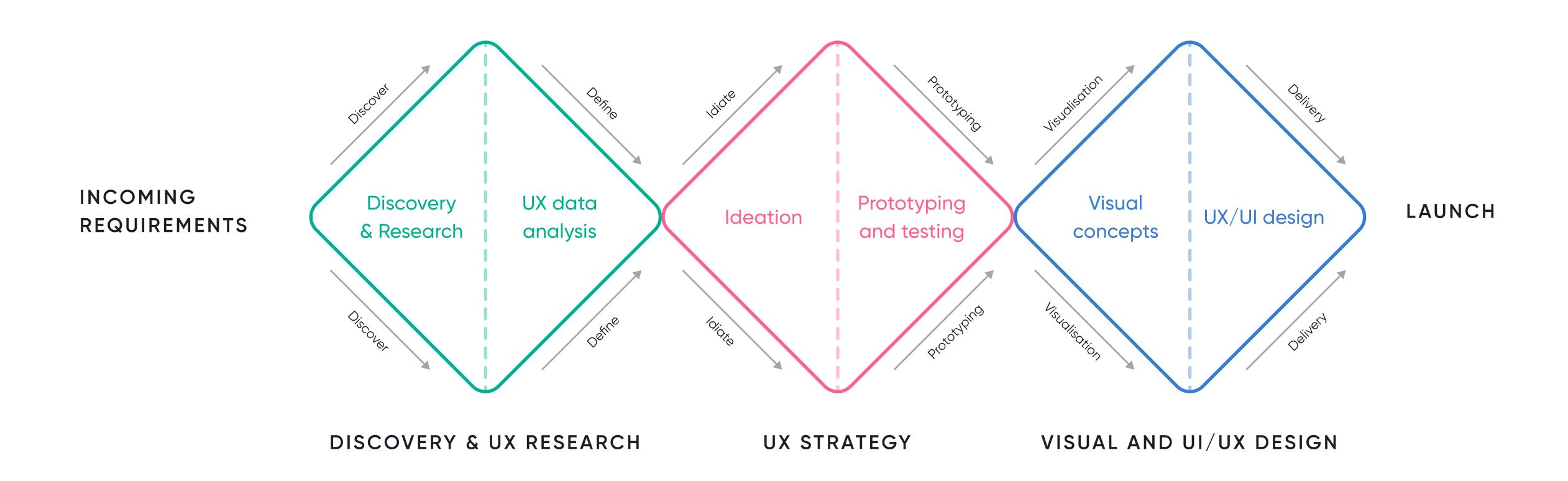
Creating a converting landing page for your business or a complex website with many pages is an essential task to get you new customers and make your product and company known to millions of people.

- Discovery and UX/UI Research
- Web design
- Responive design
- Design System



### TYPICAL WORKFLOW

Every project requires a unique approach and workflow. We always suggest a list of activities and workshops that give maximum benefits and save your budget and time. This typical workflow represents the most important and valuable part of the Design Process.



More than design - we build users' comfort! We work to help businesses reveal their potential.

# W/Orks



### **Marisa Peer**

Learn How to Master Your Thoughts and Transform Your Life Through Marisa's Best-selling Programs, Audios, Books, and Meditations.

### Headquarters

Santa Monica, CA, USA

### Industry

Startup, Well-being, Mental Health, Coaching

### Services we provided

- Branding
- UX design
- UI design

### The client

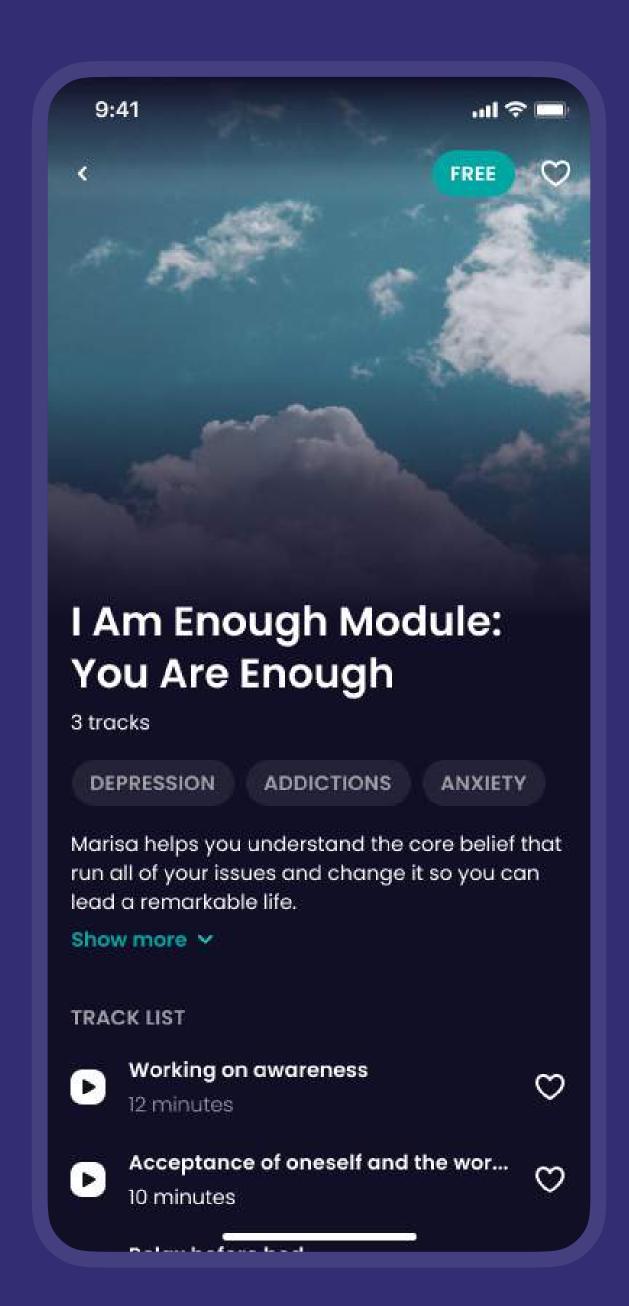
Marisa Peer is a globally acclaimed therapist, best-selling author, and award-winning speaker. She provides a wide range of services, including deep hypnotherapy and meditation lessons.

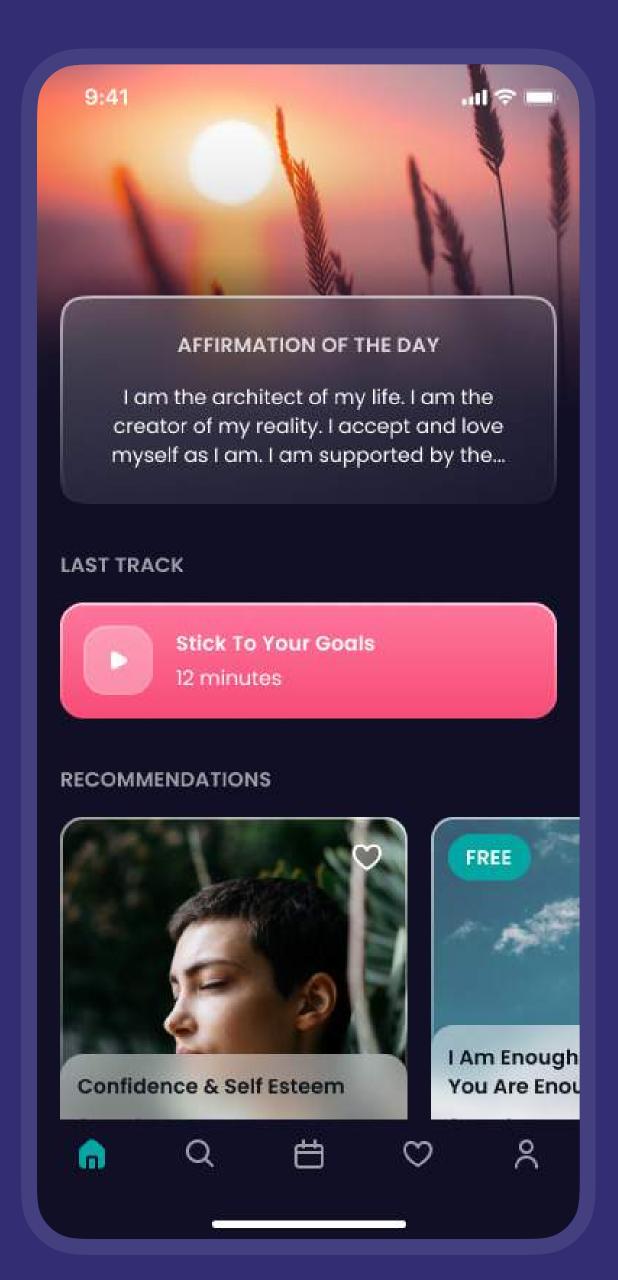
### The problem

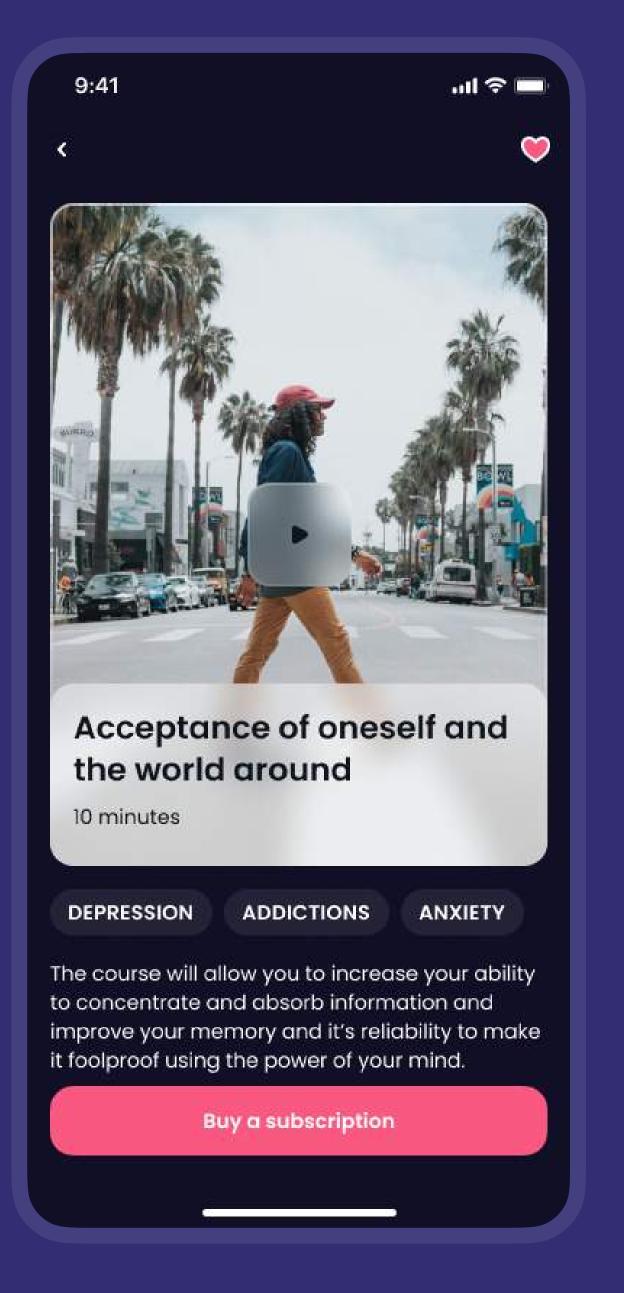
As a famous specialist, Marisa wants to grow her audience and be connected to them regularly. For the first touch, we choose a meditation competitor – deep hypnosis. Therefore, the deep hypnosis must be repeated daily and without disturbing. Also, everybody needs personal suggestions based on their mental needs.

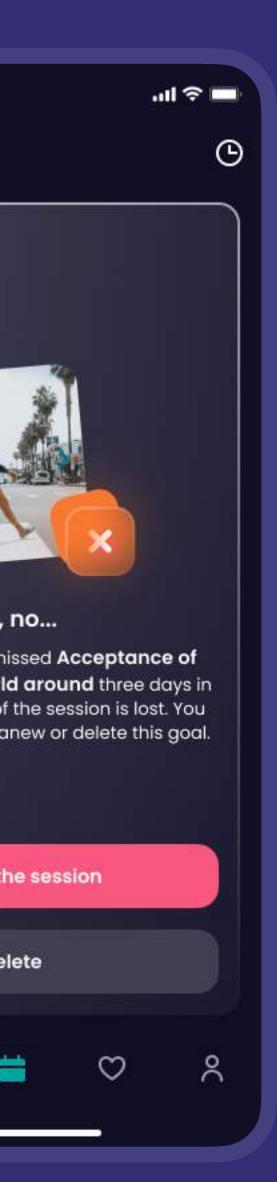
### The solution

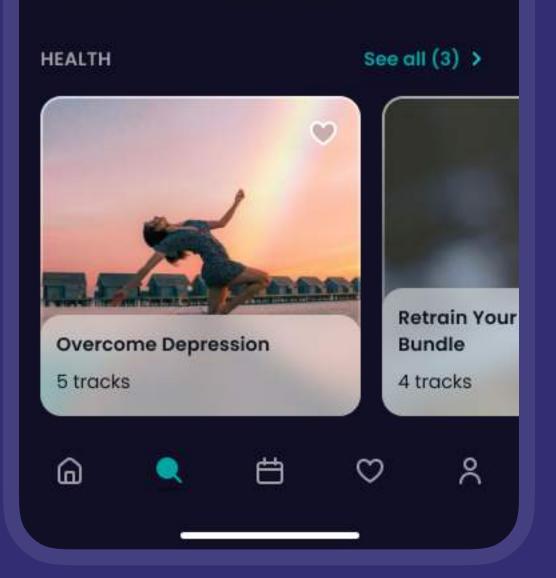
We have designed an interface with a unique audio player focused on the uninterrupted hypnosis session. The user journey began from the market, with individual suggested tracks, to the daily scheduled session. We help to build a habit but not only listen to Marisa's tracks.

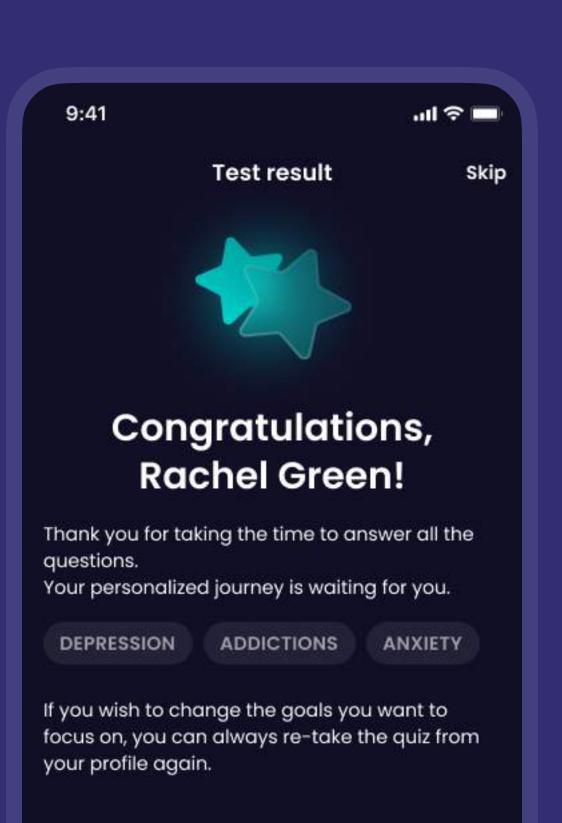


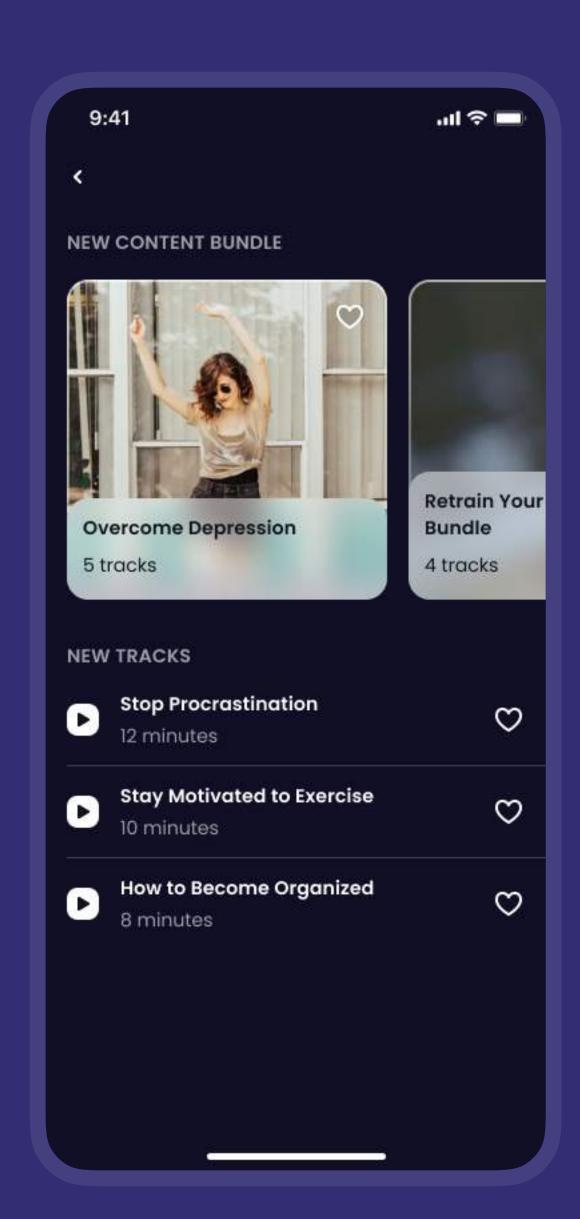














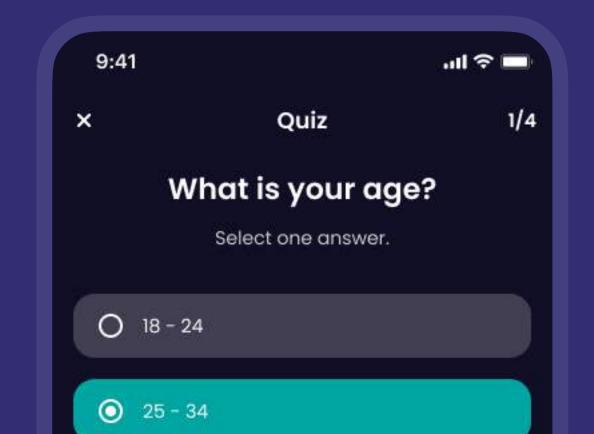
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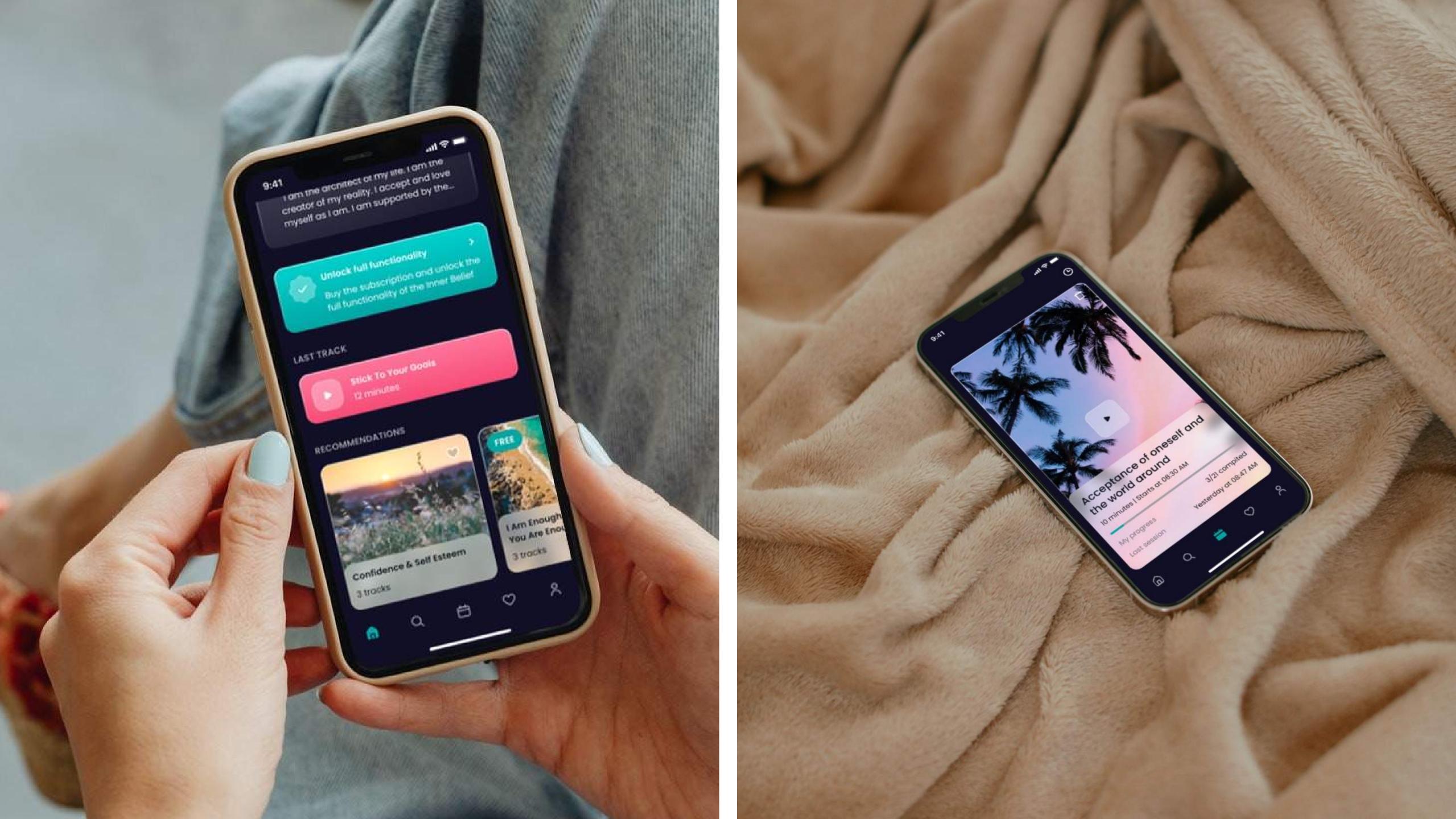
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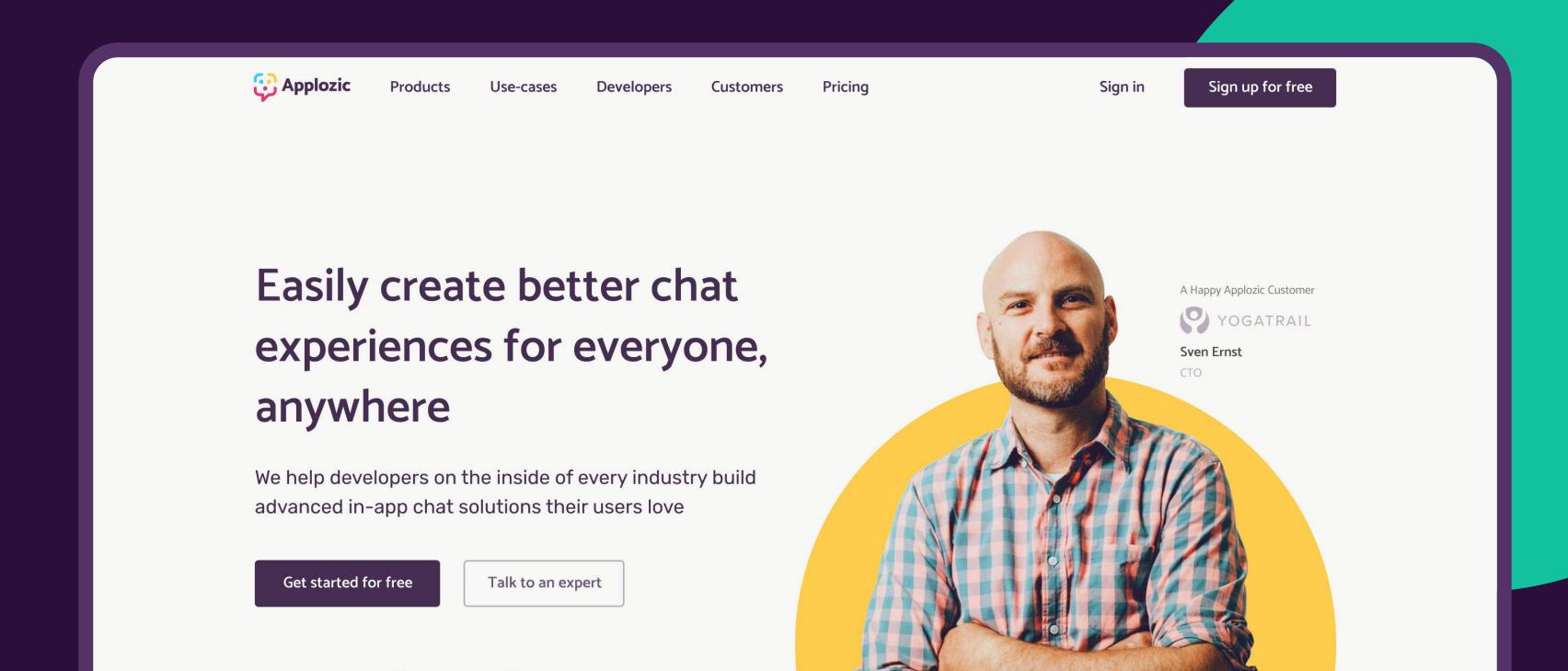
You have success

test, the new resul





## Revitalising the website and brand for the in-app chat solutions platform



### Applozic

Rebranding and corporate site redesign starting from the Design Concept to the building scalable Design System. Complex redesign entailed a change in the Product Visual style too.

### Headquarters

San Francisco, CA, USA

### Industry

Startup, SaaS, In-App Chat

### Services we provided

- Branding
- UX design
- UI design
- Product design
- Web design

### The client

Applozic brings real-time engagement with chat, video, and voice to your web, mobile, and conversational apps. We power emerging startups and established companies with the most scalable and powerful chat APIs, enabling application product teams to drive better user engagement, and reduce time-to-market.

### The problem

The product is used and loved by customers and developers from over 50+, from online marketplaces and eCommerce to on-demand services, to Education Tech, Health Tech, Gaming, Live-Streaming, and more. We need to create a universal and scalable visual language that shows company value and evolution.

### The solution

Our team design a new visual language and communication style for Applozic. We have created different blocks, which could be reused on many screens depends on business needs. Our graphic elements are understandable for different types of users and could be adapted for special needs.

••• Use-cases Sign up for free

### Easily create better chat experiences for everyone, anywhere

We help developers on the inside of every industry build advanced in-app chat solutions their users love

Get started for free

Talk to an expert











### Scale your business, launch quickly, and accelerate conversions with confidence

Most chat solutions take years to develop, are outrageously expensive, and lack the compliance capabilities you need to lead your team from idea to launch. With Applozic, you can design, create, and enter the market at a much faster rate, while building genuine relationships with your customers through connections that matter.

Whether you work in finance, tech, eCommerce, healthcare, or nonprofits, Applozic can help your team overcome time constraints with the ultimate in-app chat solution-built for developers, by developers.

Get started for free



150,000+

Developers build with Applozic



10,000+



1,000+

Active applications across all platforms

Companies grow with Applozic

### Insanely powerful in-app chat solutions

elements, and advanced data and backend security help you customize and build a fully-functioning chat product for mobils and web in a matter of hours, not months.

- Less work, better results, Advanced SDKs and UI kits make your development process eavy, efficient, and cost-effective
- Our char APIs give you complete control and flexibility on what you add and remove, so you can built with speed and integrate effortiessly.
- notifications, video and voice, cross-platform integration, and many more features that enable you and your customers to connect and engage

Discover Applozic Chat →





### Engage your community with clear video and voice messaging

developer-friendly platform for your industry.

- will hop in regerly and stick around longer
- · Integrates and tests in minutes, and scales effortiessly to match your pace
- Keep users engaged with high-quality interactive video segments.

Discover Apploric Voice & Video +



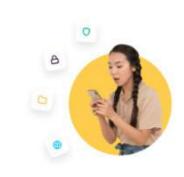
### Manage, track and monitor your analytics with ease

Visualiza your data, analytics, and security details, all in one place.

- . Reduce unwanted discrimination at your command, right through the serve
- Gein admin control to oversee any and all changes, and make decisions to keep your servor responsibly managed and delightful to use

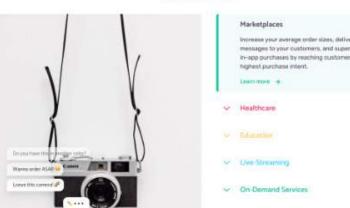
Learn more about data moderation ->





### Security protocols and infrastructure that protects your data, every step of the way

### Put your industry first with messaging that connects, grows, and converts





a global athletics network

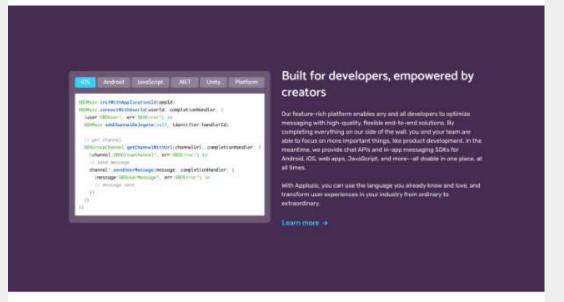
social media shopping app



mobile chat for #1-ranked property









### Enterprise-ready, always

create messaging that attracts the right people and builds relationships worth trusting, without ever having to build from scratch. No matter where you're positioned in your business or how efevate, and secure those connections you seek with your customer base, so you can launch with confidence.

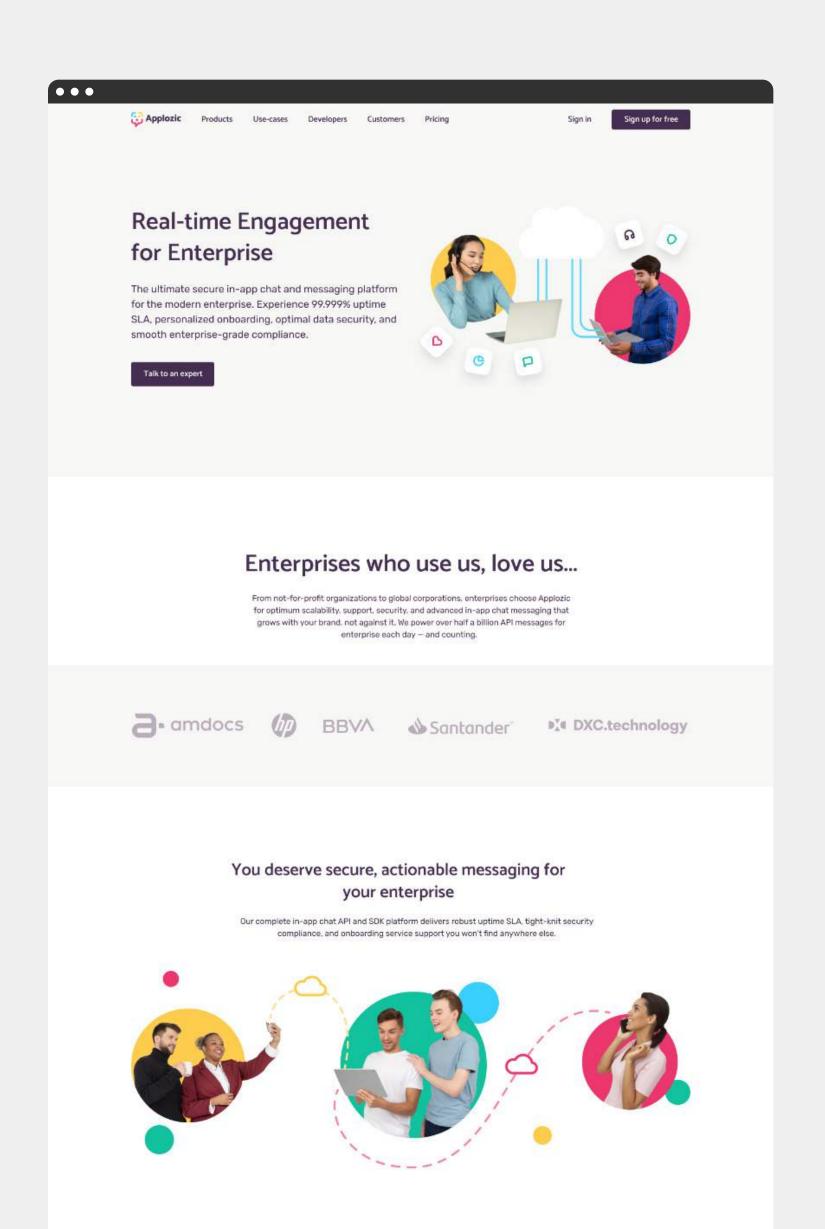
Learn more +

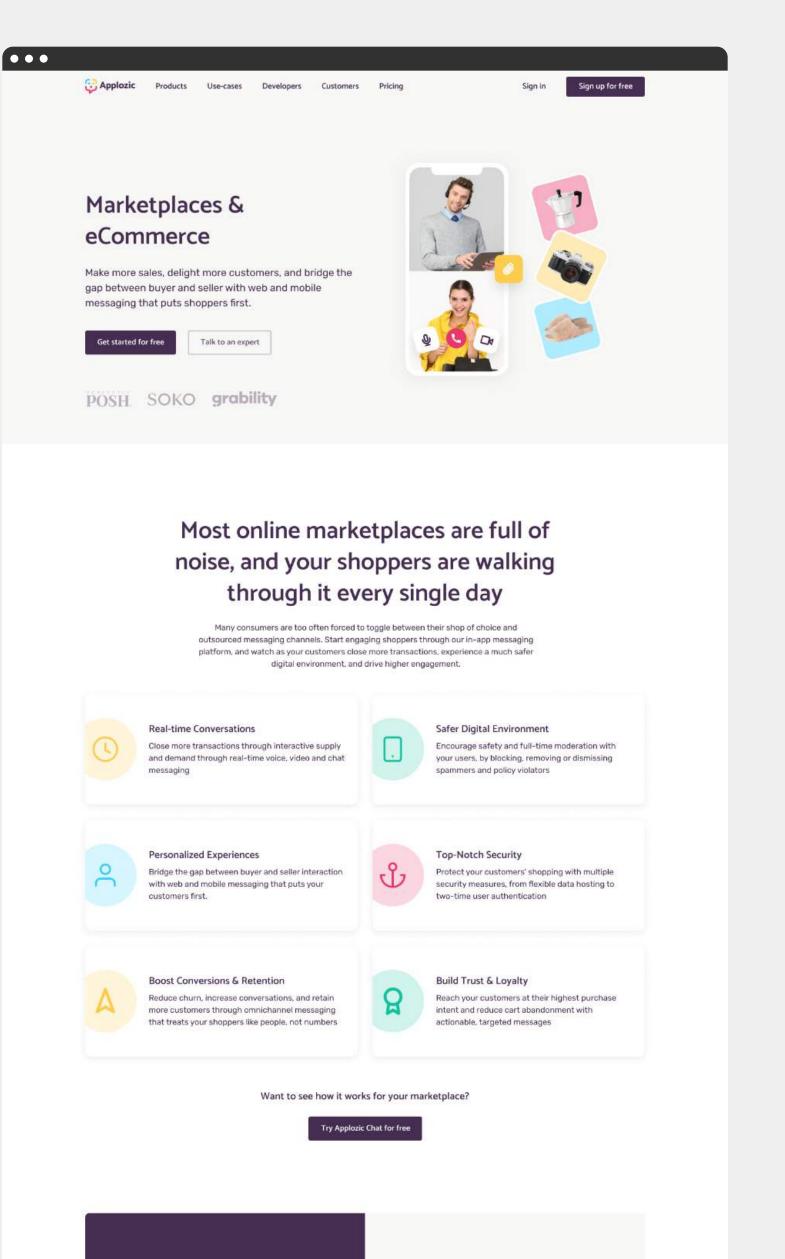
Developers from many business backgrounds, from startups to enterprises, trust our chat solutions to create messaging that works. Plus, if you're feeling stuck, our team of experts are always available to

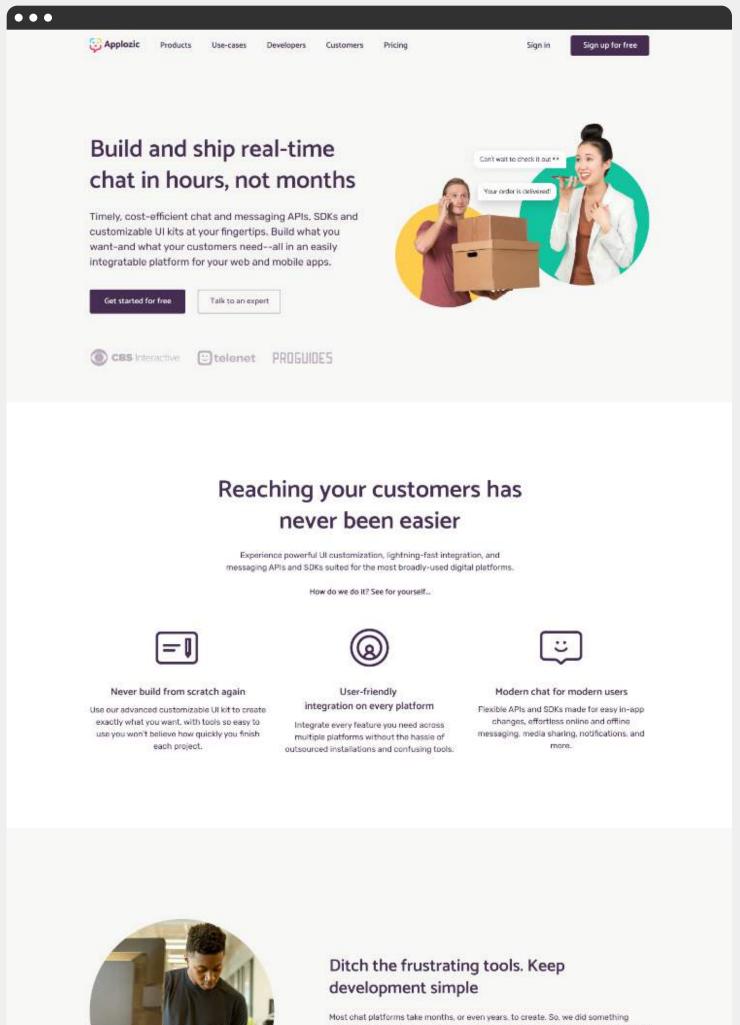
We've got your back

### Never again lose customers to clunky messaging

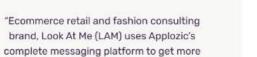








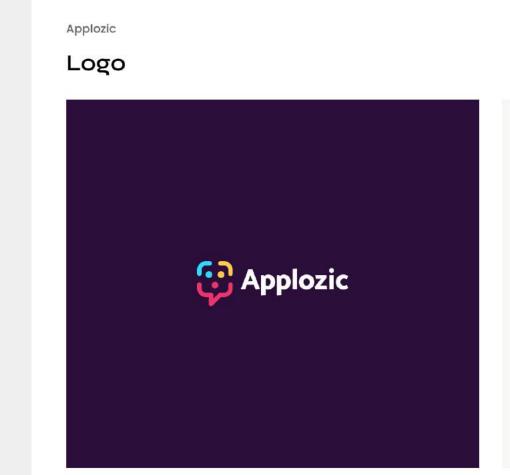
about it, with chat SDKs and APIs that make it easier than ever for developers to build

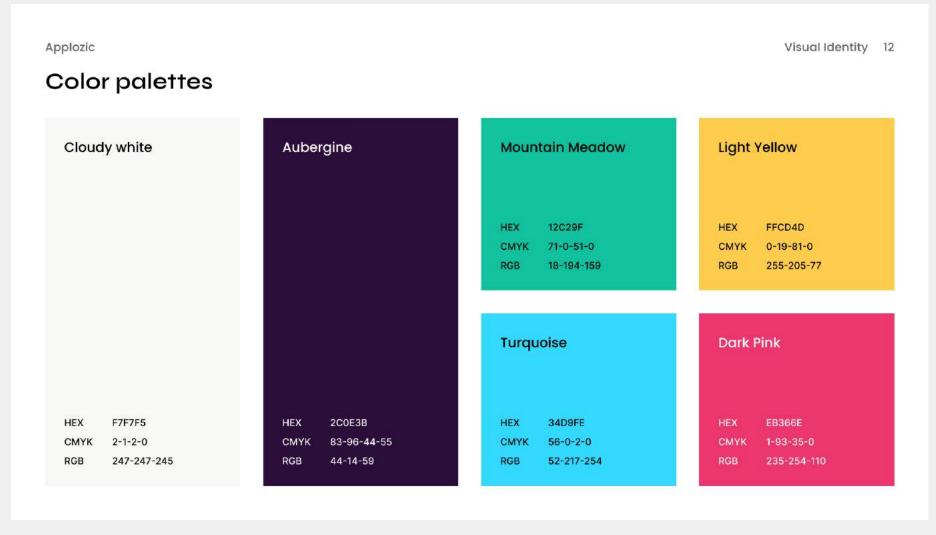


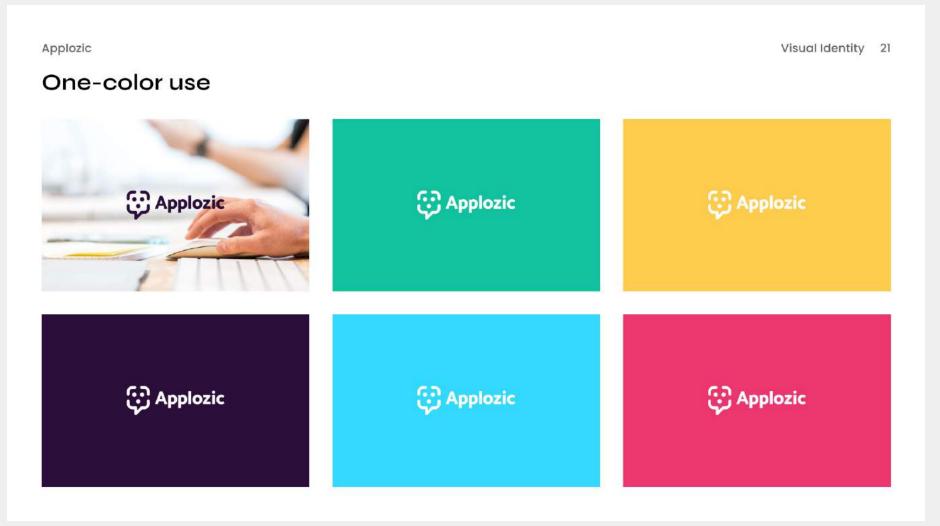
**CASE STUDY** 

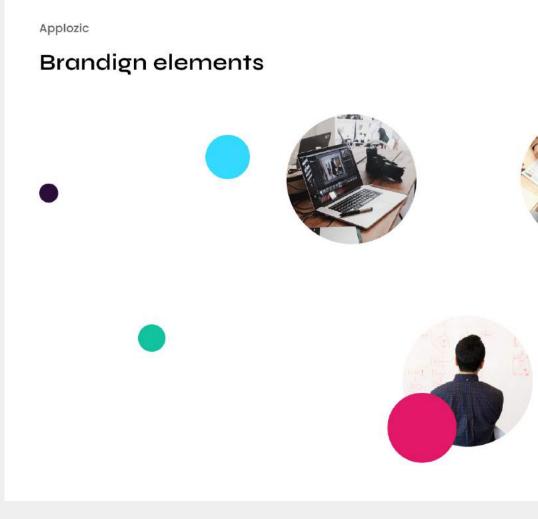


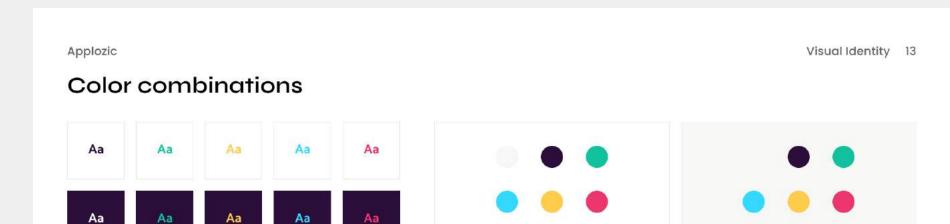


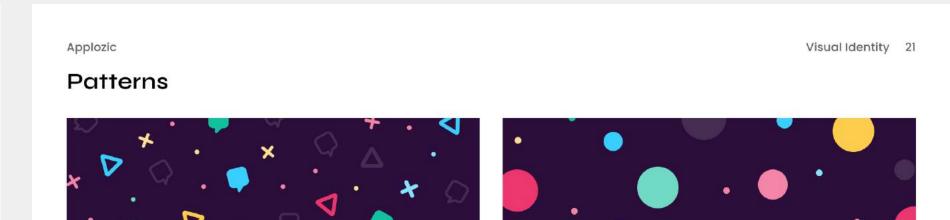
















### 89.67%

Monthly Visits Growth after redesign

1,119.35%

Visit Duration Growth after redesign

Open case on Behance

Open website

### The Result

Close collaboration with content writers, developers, and Applozic management gave us a chance to implement the design in a very short time frame. The first pages going live in 2 months! After that, we go ahead step-by-step and improve the design of every page. We've created separate Landing pages for numerous Applozic products and this way we increase the conversion tenfold! Today we support Applozic as on-demand Design Partners.

"Eugene and Valentyn were able to understand our expectation and meet our stringent timeline without compromising on quality, good job by team Axicube."



Satya Ganni Founder and CEO at Applozic



### Yangol

Product design for HRM startup. The new age of onboarding experience for HR's and employees. We've designed HRM system and mobile app for employees.

### Headquarters

Berlin, Germany

### Industry

Startup, SaaS, HRM system

### Services we provided

- Branding
- UX Research
- UX design
- UI design
- Product design
- Mobile App design
- Web design

### The client

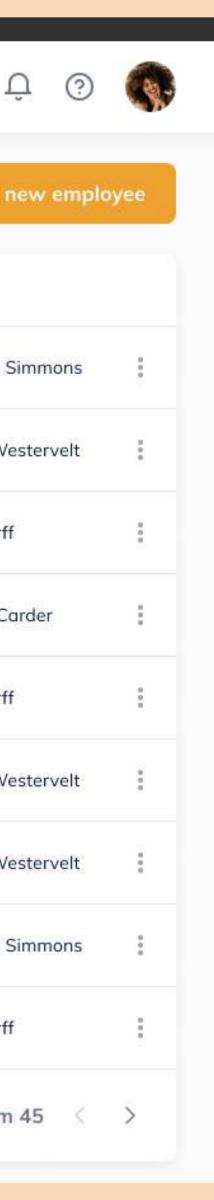
Yangol is a technology company creating outstanding employee journeys. Yangol's goals are to improve the pre- and onboarding experience for candidates, and save costs by reducing employee turnover rate. Automate your processes, prevent burnouts & early resignations, structure your employee journey & stay on top of the game!

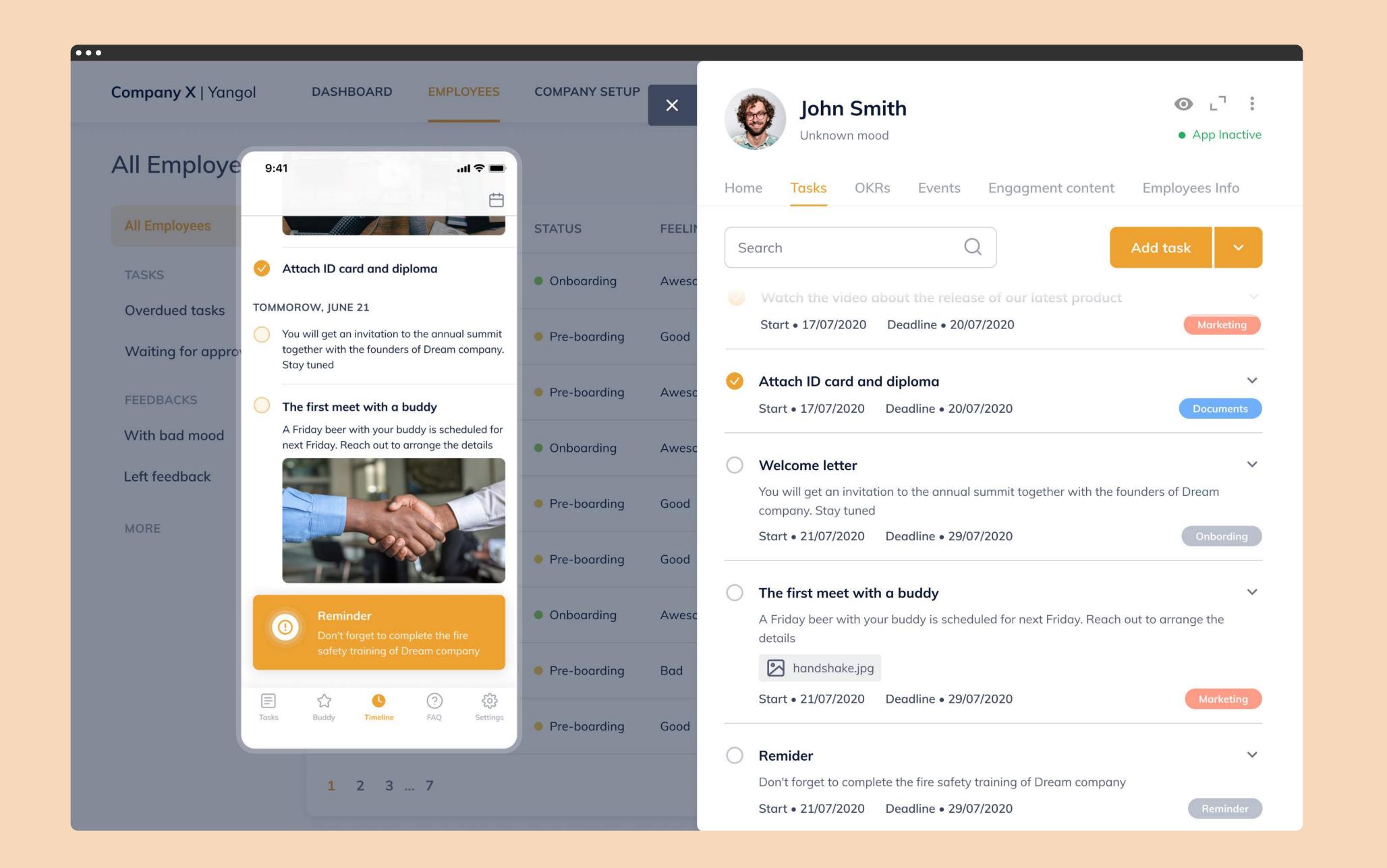
### The problem

We need to simplify this pre- and onboarding experience for employees and make it clearer and remove all "bottlenecks" from their Journeys. On the other hand, we want to automate HR's process and give them a flexible tool for communication with newbies.

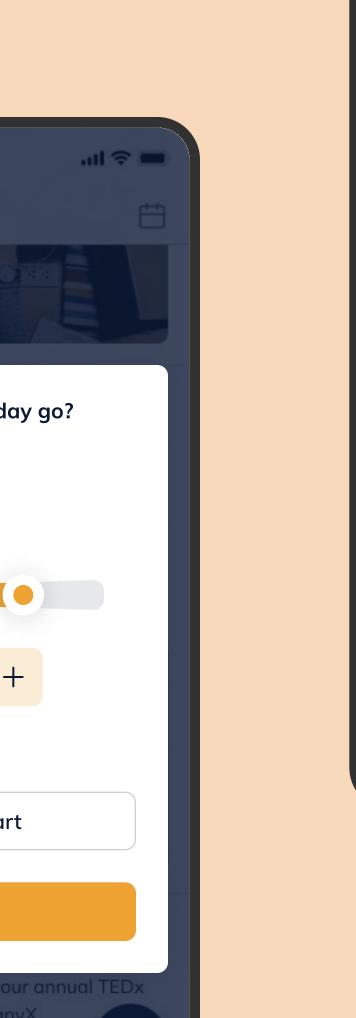
### The solution

Conducting UX Research and understanding the main domain issues give us a chance to create an outstanding Journey for both roles. HR could control the process from the beginning and keep it under the radar. All content easily customizable, and updated in few clicks. Thanks for it employees will be informed on time and have all related details to hand.

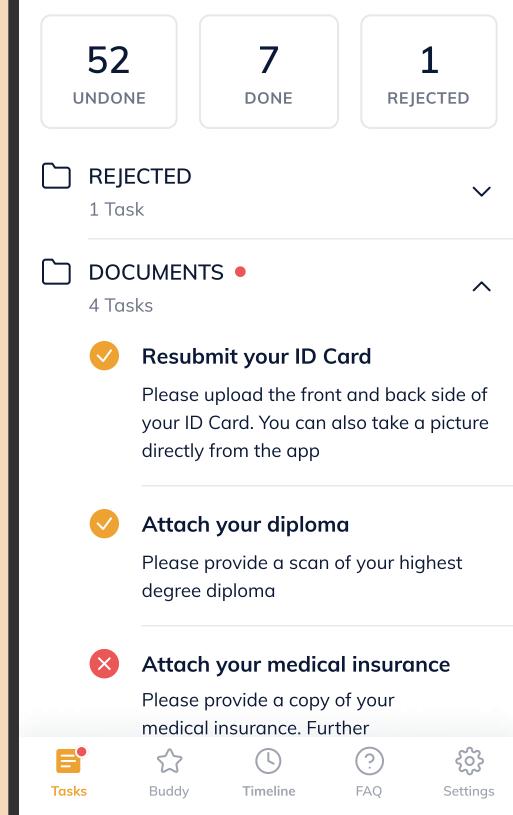


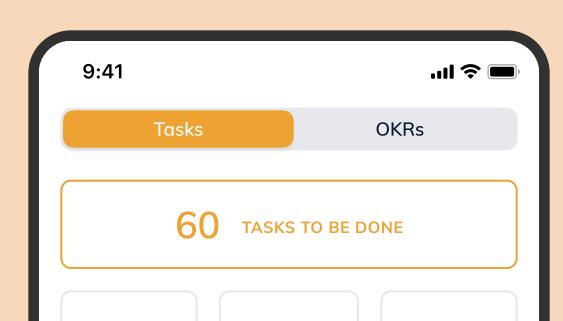


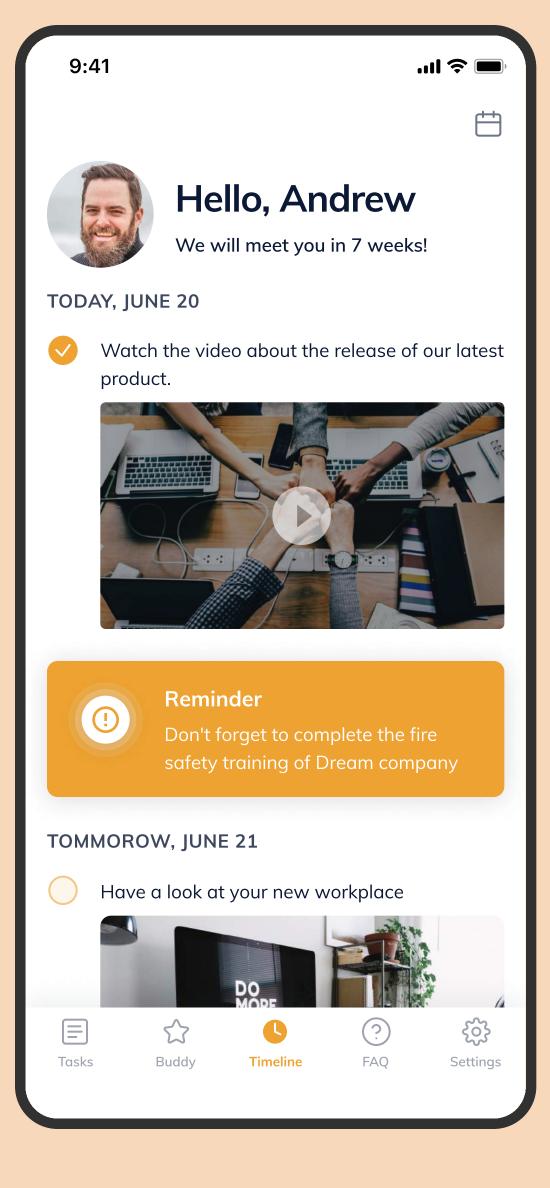
Company X | Yai Dashboard **Need Atter** LEFT BAD Analytics NEW EMPLOY

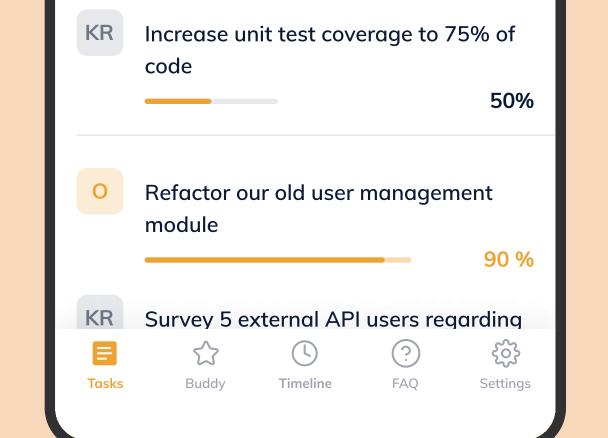


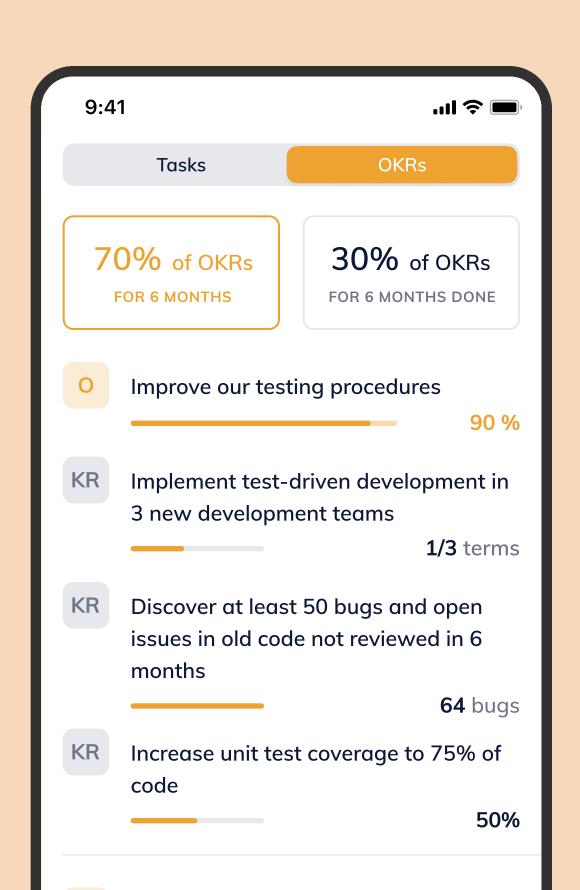
on to our annual











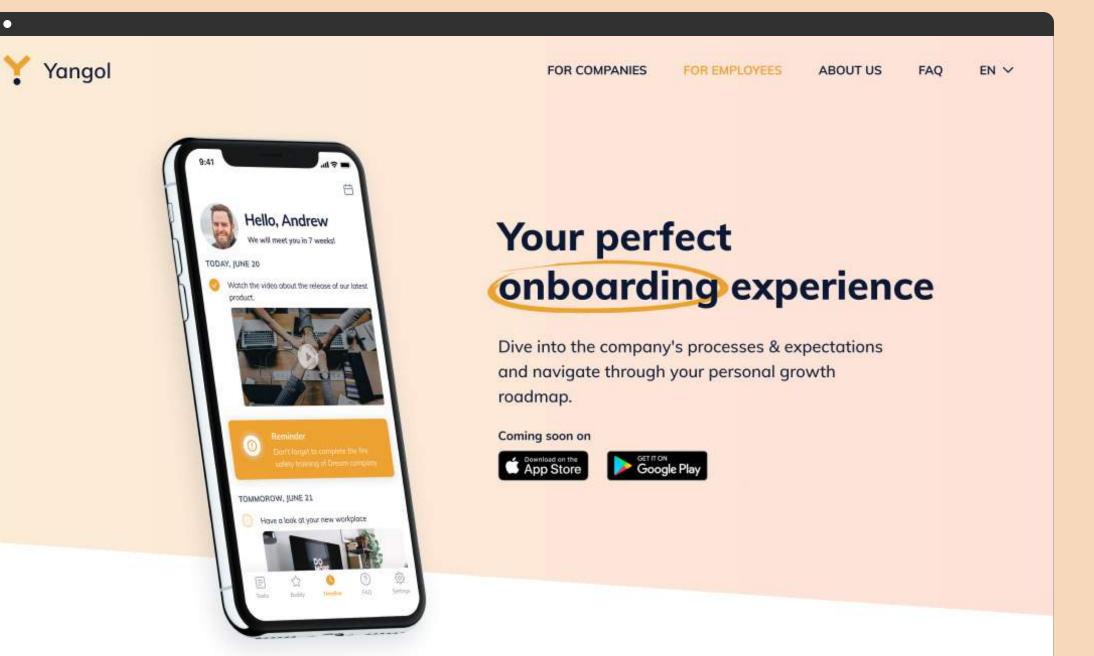
9:41

Hi, welco Dream Co



Video about the

The Dream Compo marketing solution services include w advertising and se Watch the video of characteristics of



Uncover your human potential and evolve professionally

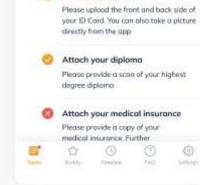
- Yangol's Mission

### Find out the timeline of your employee journey

• • •

Navigate seamlessly through pre-boarding and onboarding. Get acquainted with your future team and company.





checklists and facilitate a timely completion of all formalities.

### Know your OKRs and grow

Recognize your employer's expectations and accomplish them with key results. Be ready and prepared for your next performance review.



### **Proven & sustainable effect**

Yangol's impact helps companies to optimize their HR processes.



Burnout prevention



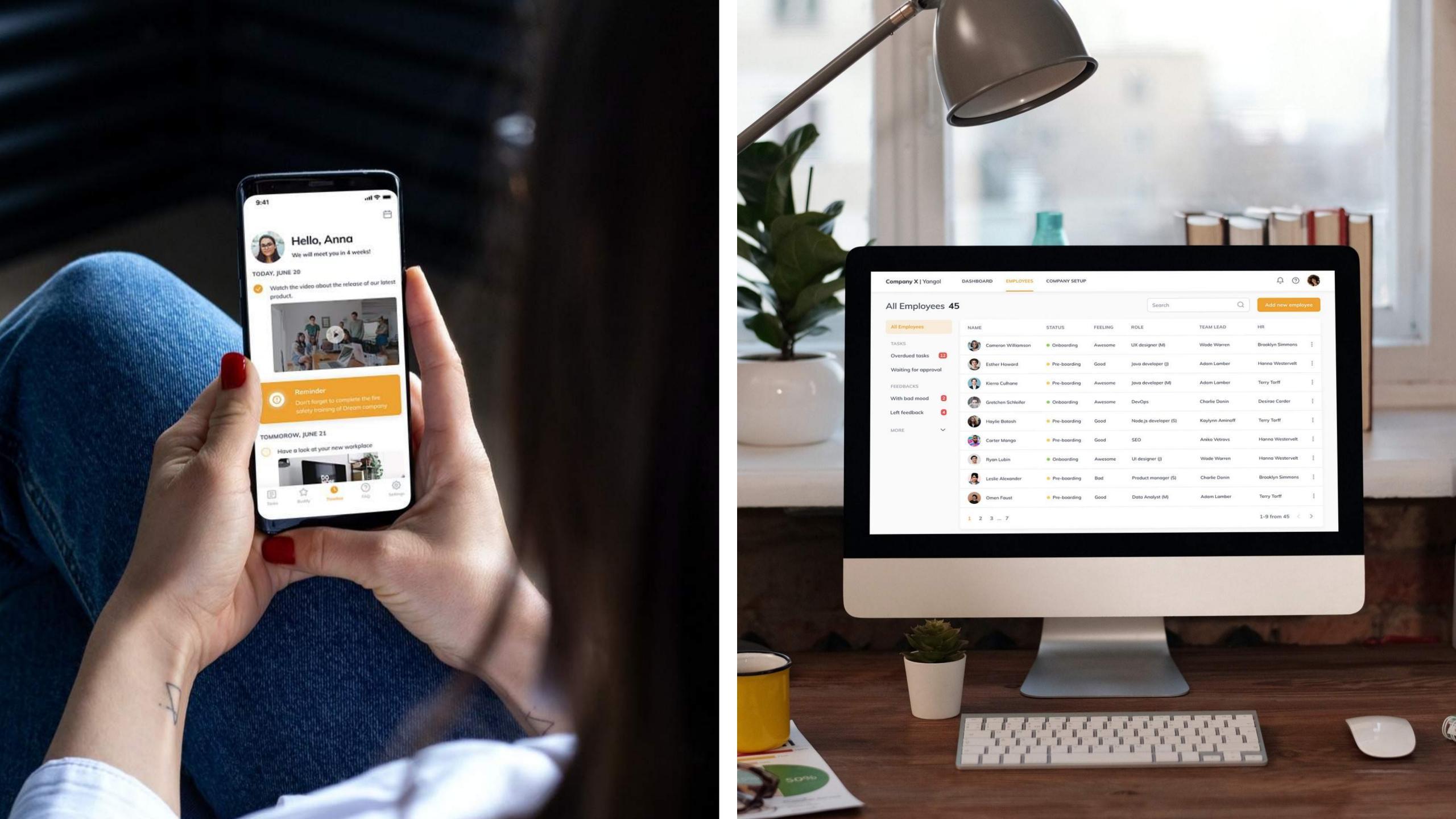
Improved productivity



Reduced employee turnover rate



Enhanced company mood



### Open case on Behance

Open website

Open app store

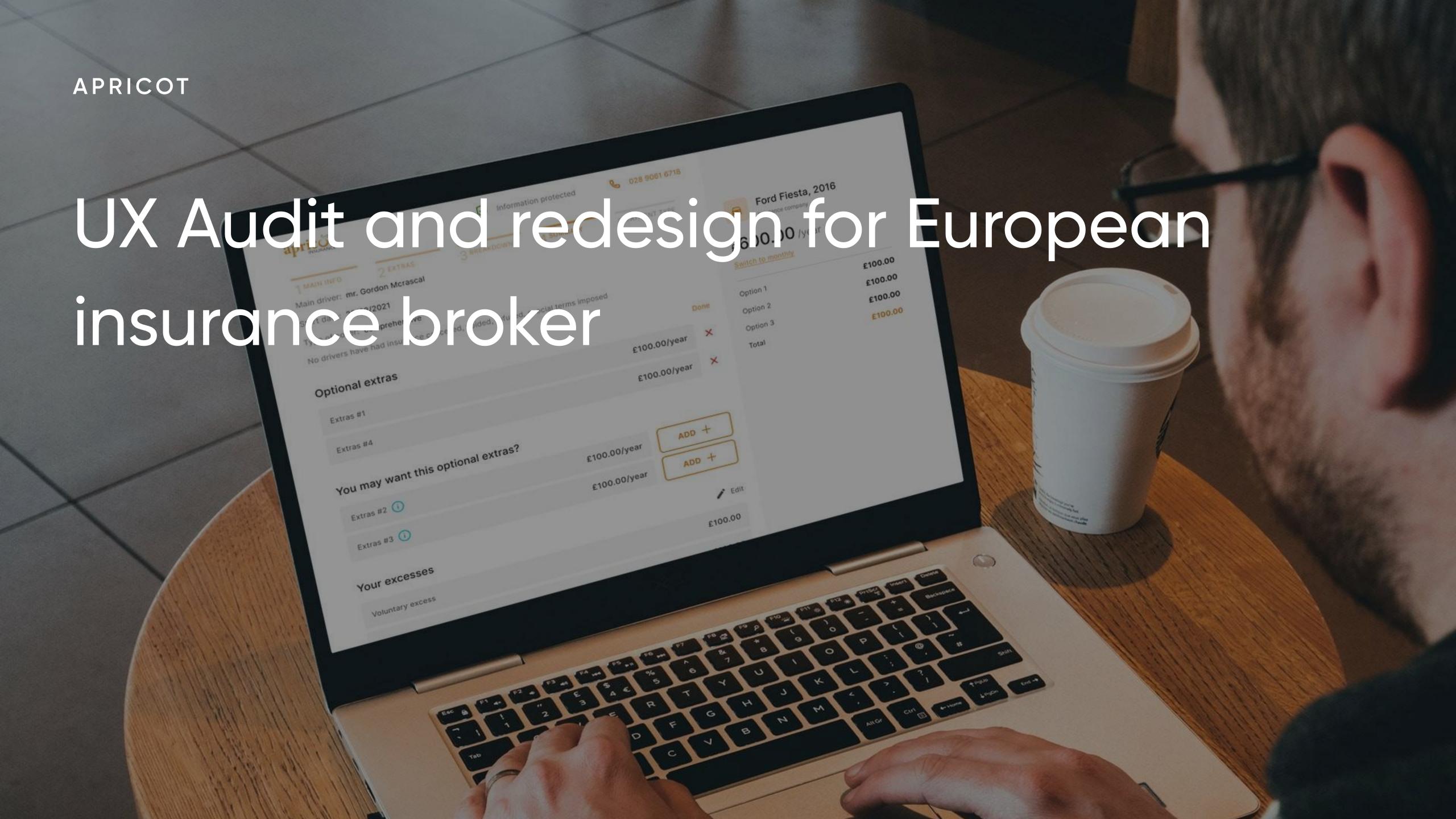
### The Result

We have created a tool that can help our client to automate the onboarding process. It allows the company to provide a high-quality and smooth onboarding experience, retain hires and save financial resources. Creating a custom employee onboarding software has been an exciting experience for us. We like to watch the growth of the product.

"We hired Valentyn and his team to develop UX design for our product from scratch. He proved to be a reliable partner, very professional and helpful. We even extended our initial scope onto other services. Highly recommended!"



Pylyp Samoilenko
Co-Founder at Yangol



### **Apricot**

Apricot Insurance - an online focused insurance broker specialising in motor, home, van, landlord and business insurance.

### Headquarters

Belfast, United Kingdom

### Industry

Startup, SaaS, HRM system

### Services we provided

- UX Audit
- UX Research
- UX design
- UI design

### The client

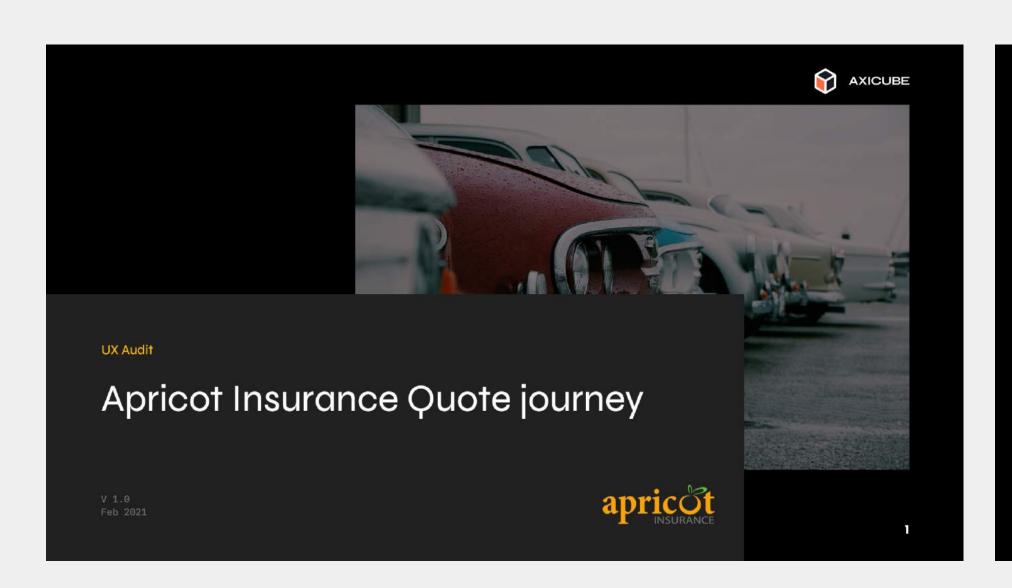
Apricot exists in the insurance market since 2011, in 2020 the company turned to us to conduct an Audit of the Checkout process and create a redesign. The main task of the redesign was to increase sales of related products when applying for car insurance and increase the average bill.

### The problem

Apricot is a company that has been in the insurance market for a while and is well known to customers. The main objective of the research was to understand the typical Customer Journey and find "bottlenecks." The main idea of the redesign is to focus on the additional services and showing without using dark design patterns. This way, we stayed honest and increased the upsells.

### The solution

Based on the UX audit and expert review we identified the main problems of the existing product. The next step was creating a list of hypotheses: how to improve the flow, how we can measure changes, and what solutions could be implemented.





01 - Suggested UML Diagram

02 - Main Issues

o2.01 - Provide A Progress Indicator: Stepper

AXICUBE

AXICUBE

02.01 - Allow Users Easily Modify Information

02.01 - Highlight Main Action

o3 - Other pieces of advices

04 - Summary

Provide A Progress Indicator: Stepper | Statement

PROBLEM STATEMENT

### Provide A Progress Indicator: Ste

Our journey is a multi-step process. This means the custo several pages before the order is complete. Visibility of s Basic Heuristics of J. Nielsen. The stepper will show the us left and the user will have visibility of control.

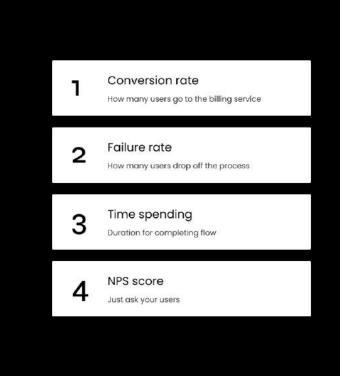
Knowing where you are in the topography of the site or p sense of control, which is important from a usability pers could increase conversion rate and users' loyalty.



Find more about in this article (Section 7)

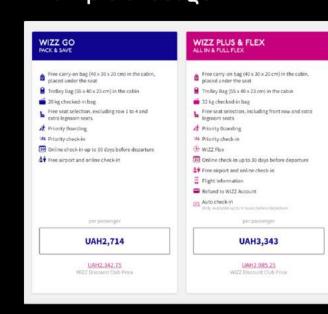
AXICUBE Suggested UML Diagram See this flow in details HERE

Provide A Progress Indicator: Stepper | Statement What we suggest WHAT COULD BE DONE 1. Divide process into 5 + 1 step 2. Make flow consistent with the past user experience: show summary before redirecting to the payment. Because the user could forgot list of extras between payment process and visiting billing service. And can interrupt the flow. 3. Give the user possibility easy navigate between steps: save field data 4. Give the user go to the next step ONLY if all required data is field. This way we prevent users error and save their time and increase conversion.



Highlight Main Action | Statement

### Example of usage



Basic plan located on the end and without any visua option is first. However, only primary plan has pink ac users attention more than other options.

Predictable Order | Hypotheses Predictable Order As mention before, the System needs to be consistent (Consistency and standards). So all information about the same point needs to be shown one

after another. "Next Year - Save time and Stay Insured" appeals to the payment.

So user will decide about it when he/she will choose or confirm payment ty

AXICUBE Increasing Upsell of Extras | Hypotheses Cabin baggage Extras If you legally need collect answer from your user (yes or no): 1. Highlight preferable action 2. Make all necessary information visible all the time. Carry on bag examples 3. Give the user possibility read more details without leaving the page

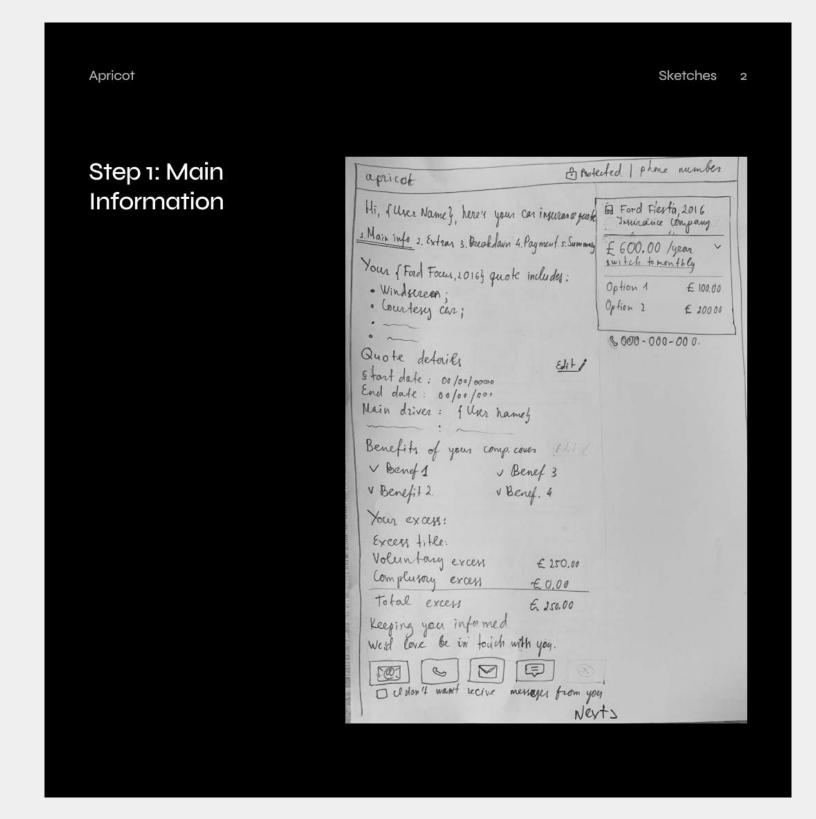
Highlight Main Action | Statement

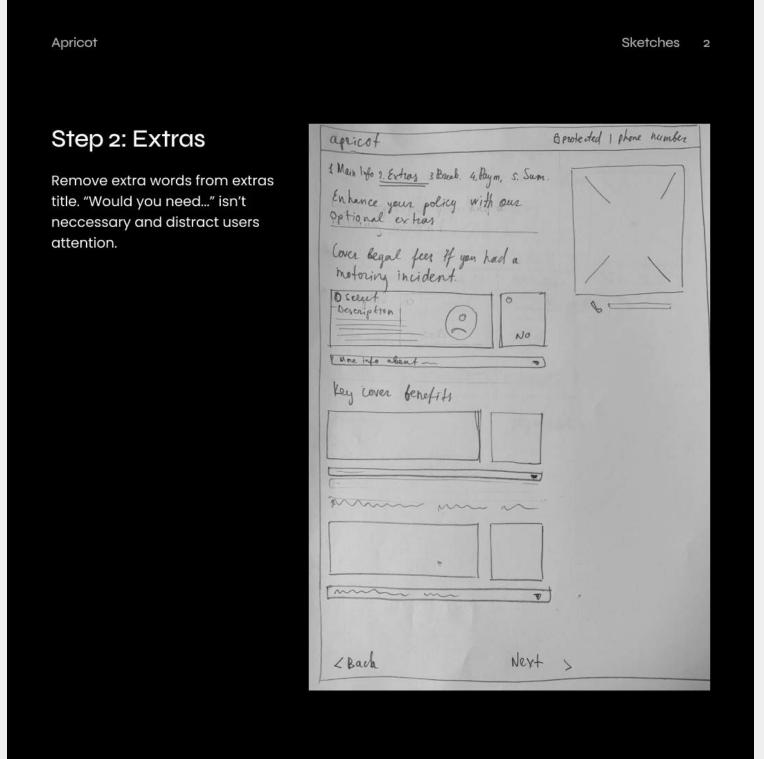
PROBLEM STATEMENT

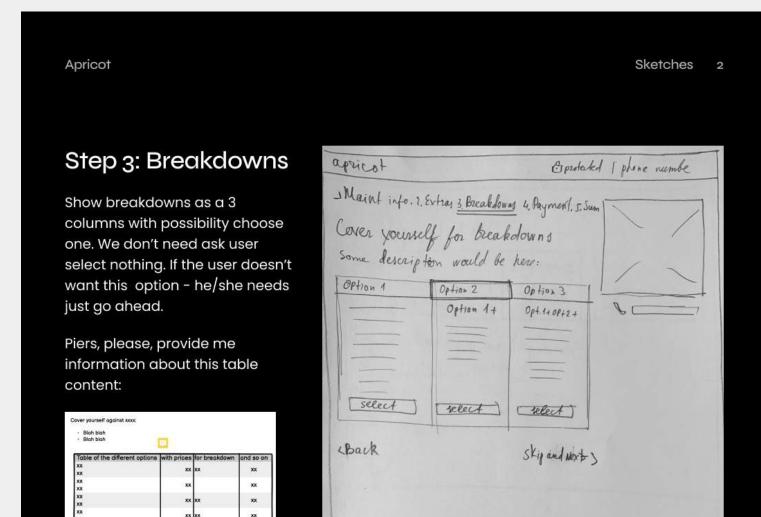
### Highlight Main Action

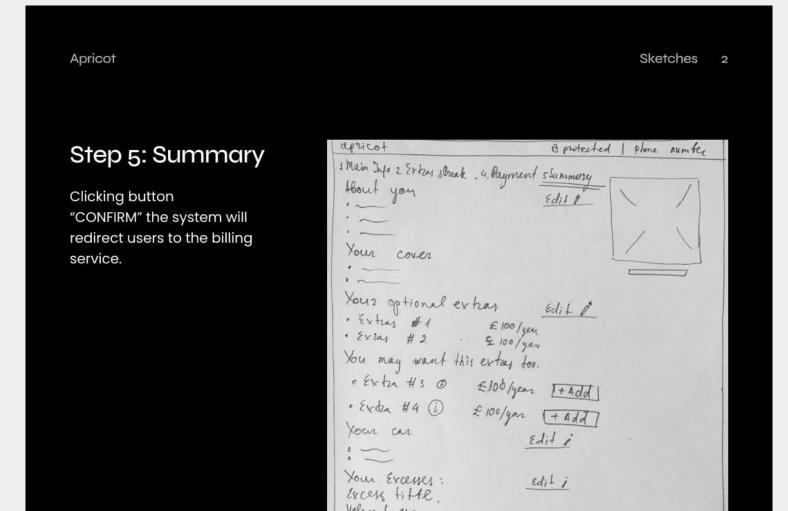
Don't let unnecessary elements distract users from the in (Aesthetic and minimalist design.) This principle importa

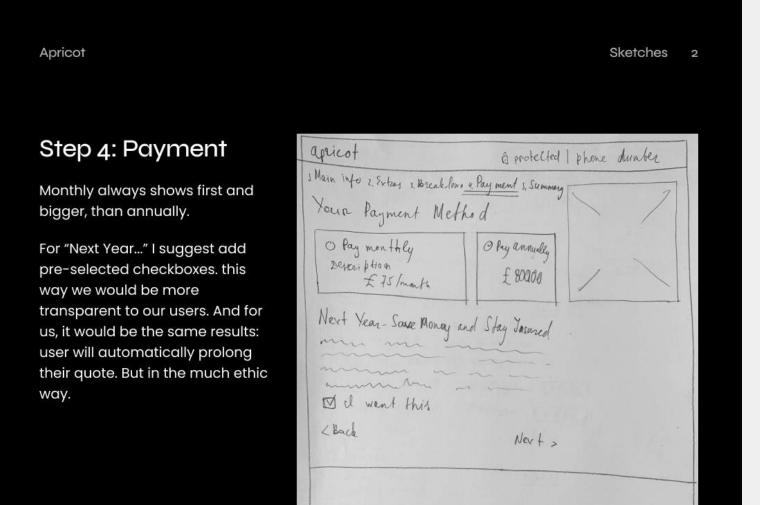
## New UX Sketches

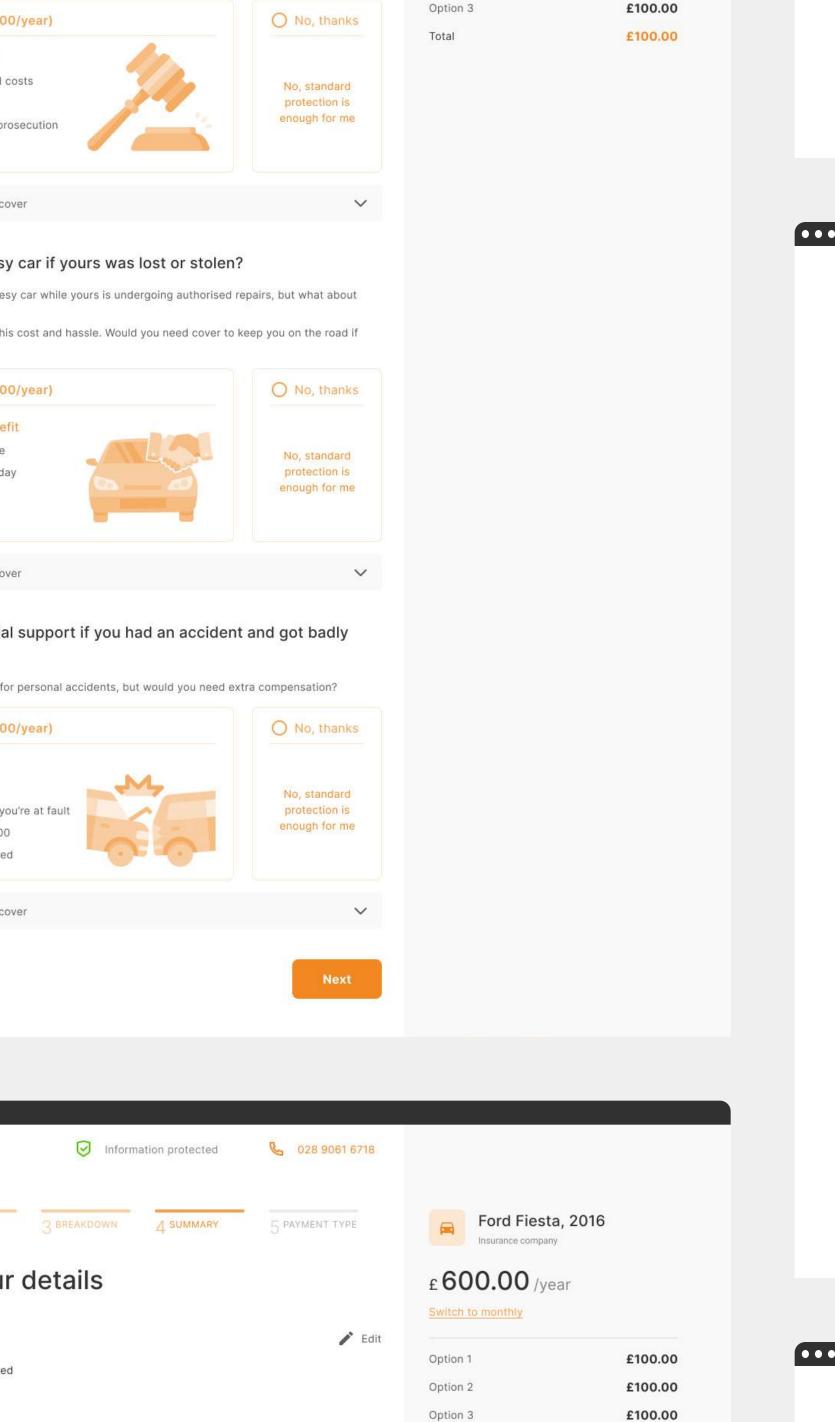






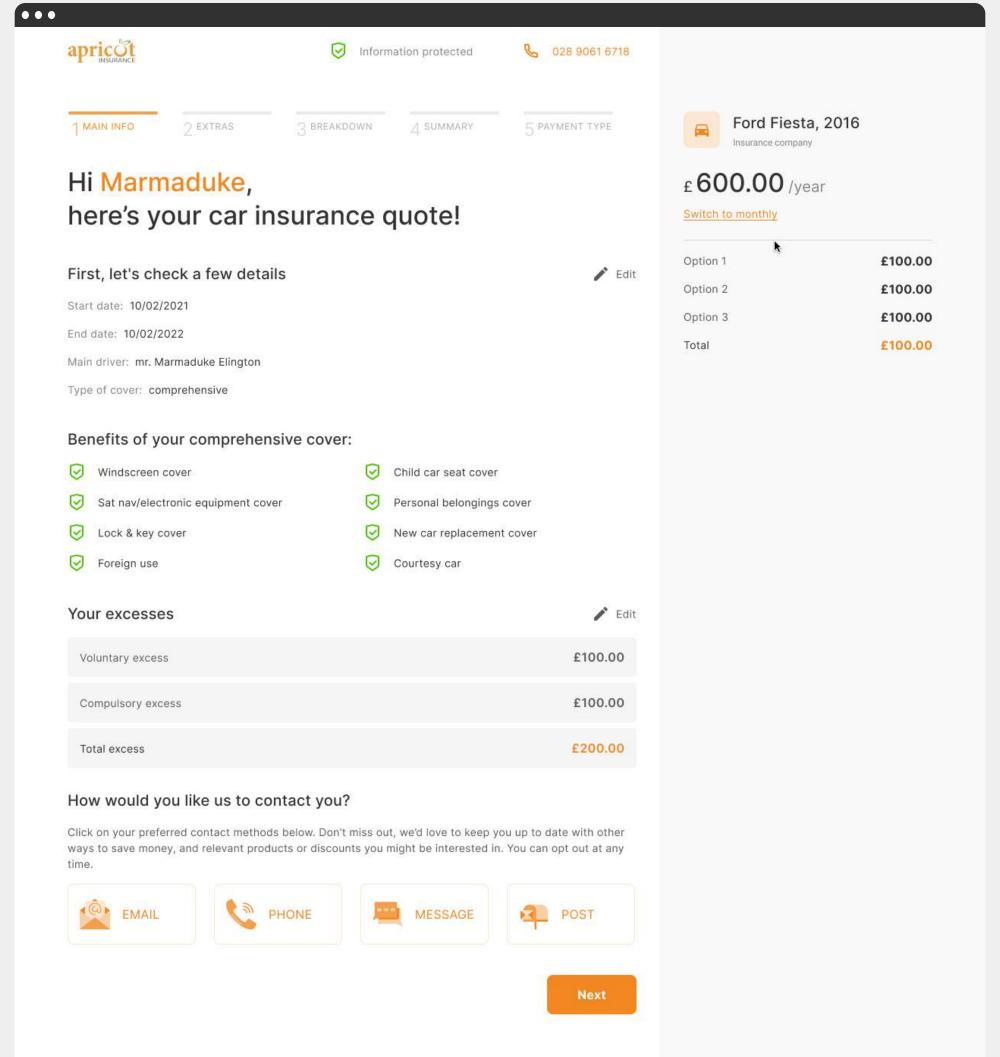








apricot



Information protected

6 028 9061 6718

Spread a cost with a monthly Direct
Debit

£75.45/month



Pay the full amount with your credit or debit card

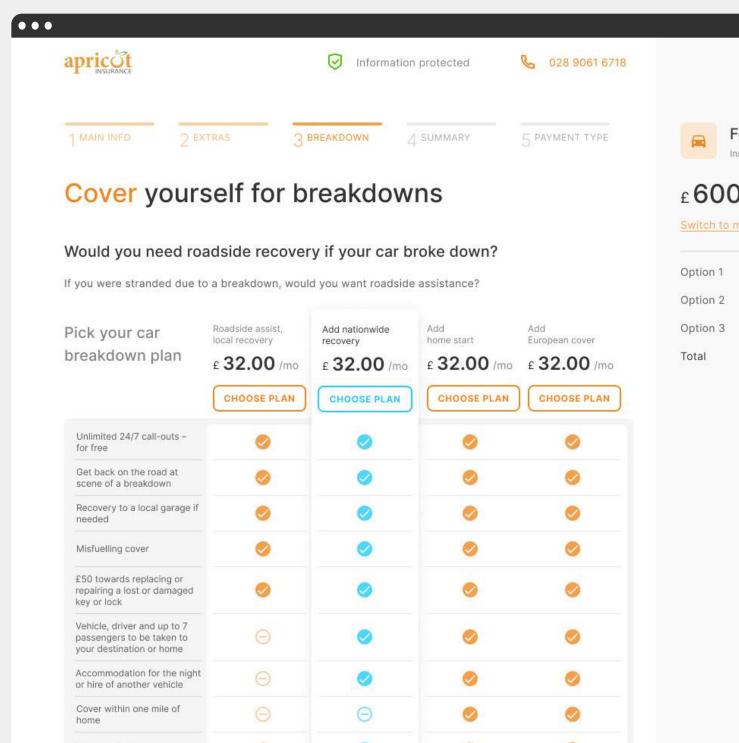
£609.45

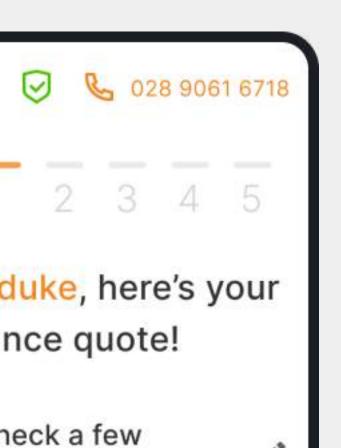
### Account name

Payment information

Back

Gordon Mcrascal	
Sort code	
000	
Account number	
0000 0000 0000 0000	
Next year - save money and stay	/ insured
We'll write to you before your renewal date wi	it's renewal time next year you can automatically stay covered. ith details of your price and cover. If you're happy to renew you y questions, or don't want to renew, you can simply call us any

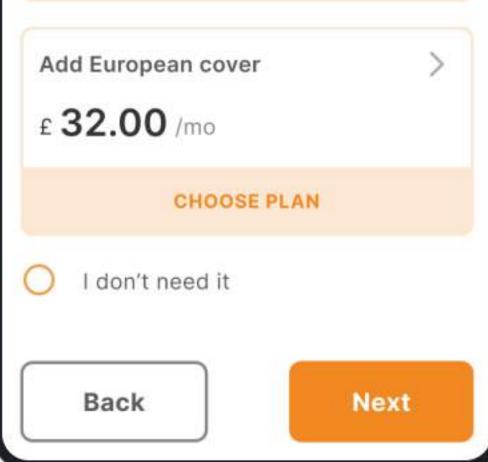




02/2021 2/2022 . Marmaduke Elington comprehensive our comprehensive en cover lectronic equipment cover y cover

motoring incident, ant cover for your

ccident that wasn't your



If you had a motoring incident, would you want cover for your legal fees?

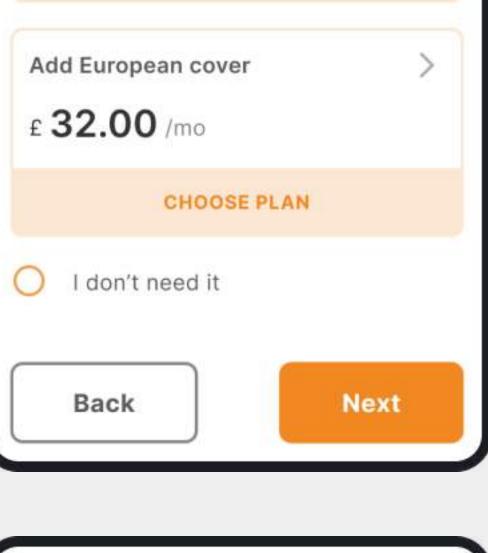
If you had an accident that wasn't your fault, for example, you might want to recover lost wages or get compensation for an injury. Would you need help with the legal costs?



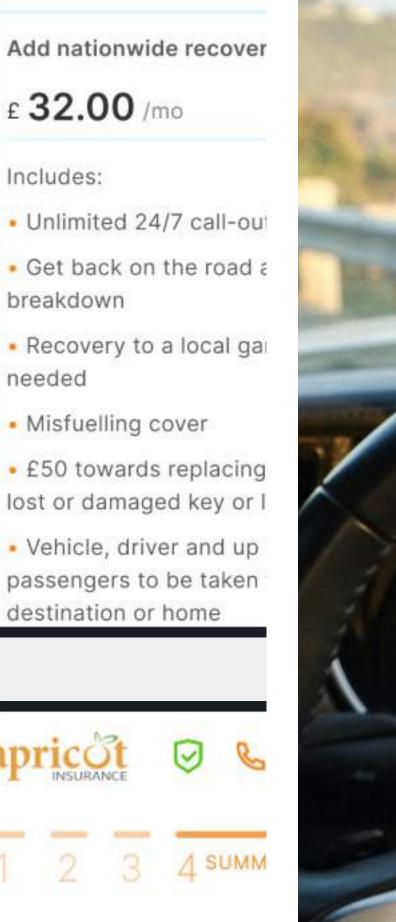
### Yes please, add legal cover

- Up to £100,000 cover for legal costs
- Uninsured loss recovery
- Defence costs against motor prosecution
- No excess











£ 32.00 /mo

Includes:

breakdown

needed



### 31

Improvements suggested during UX audit

Open case on Behance

Open website

### The Result

After the UX audit, we have to refresh the Checkout process and create a base for a future redesign. Suggested improvements make the Apricot stand out from the competition and push the user to purchase without using Dark Patterns

"Recommended. Understood business requirements, knowledgeable and made great recommendations. And quality design work! Very pleased."



Piers Murray

Senior Project Executive at Seopa Ltd



### **BIMP**

BIMP - is a Business Impuls. Service of financial result and your financial adviser.

### Headquarters

Kyiv, Ukraine

### Industry

Startup, SaaS, Accounting, Financial

### Services we provided

- Discovery & UX Research
- User Personas
- Informational Architecture
- UX design
- UI design
- Design System
- Business analysis

### The client

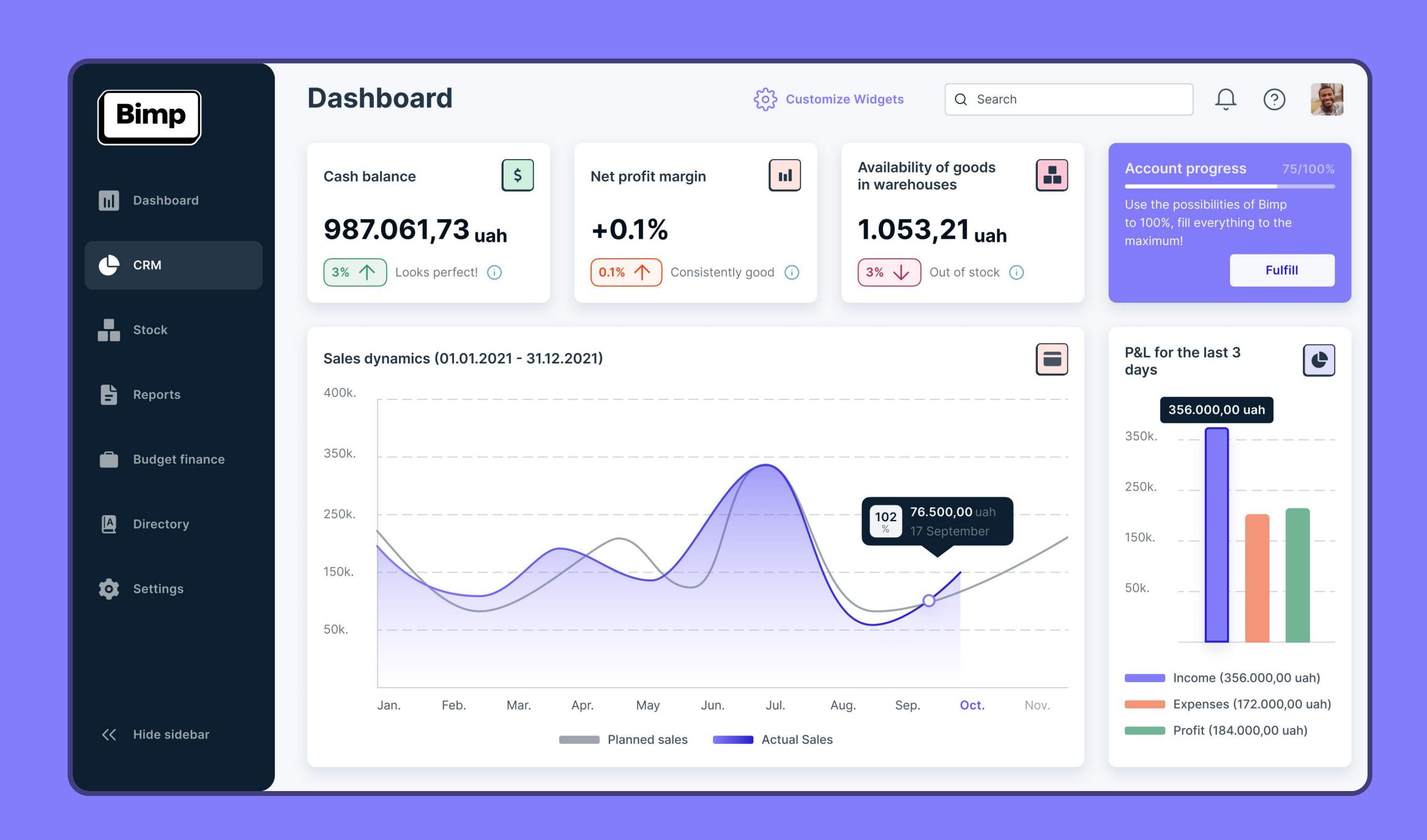
The idea came from the three founders of the product. The bottom line is that it should be a service that will help keep management records and centrally deal with all financial transactions, taxes, and employee management within one program. So you always hold your finger on the pulse.

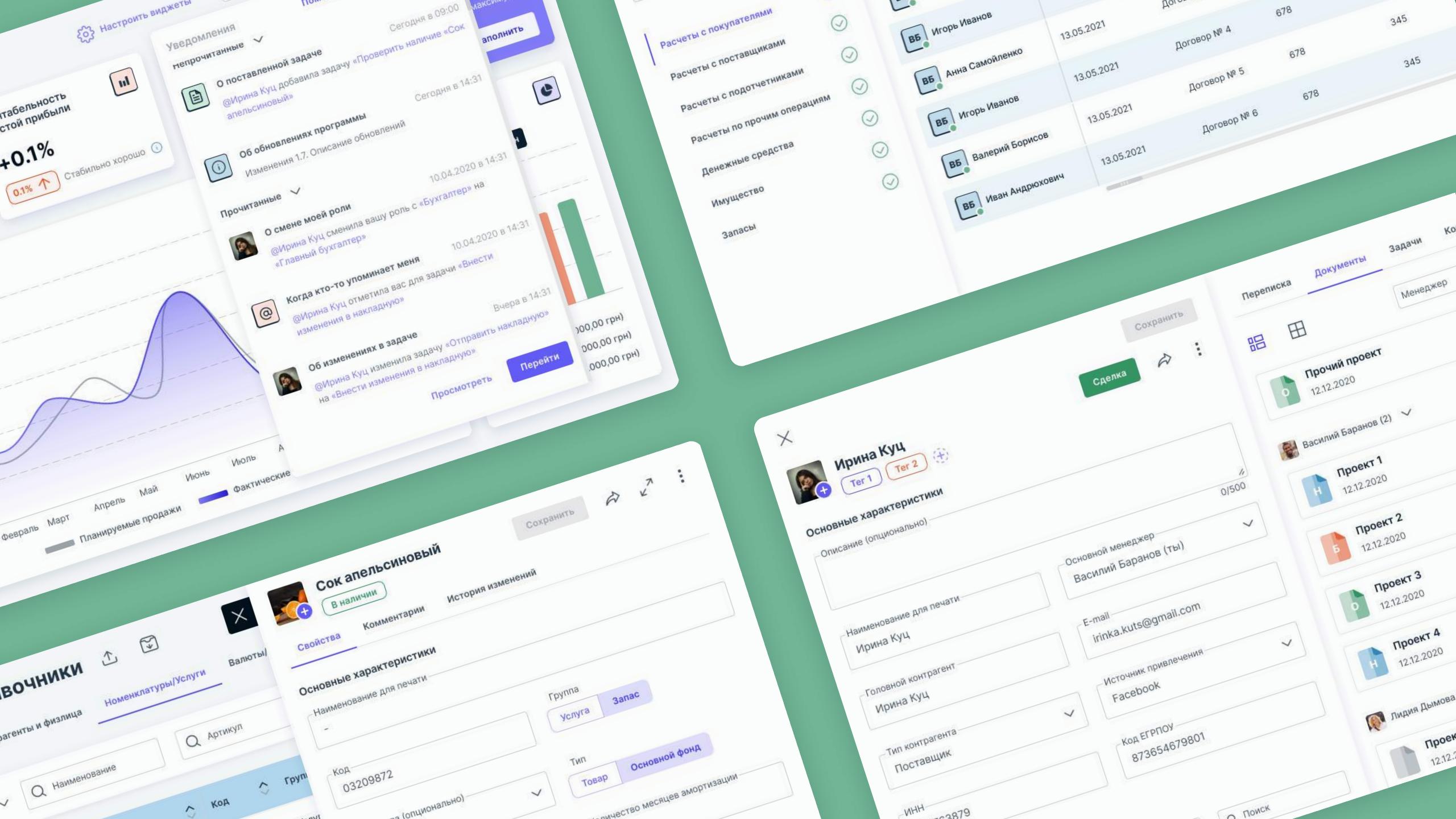
### The problem

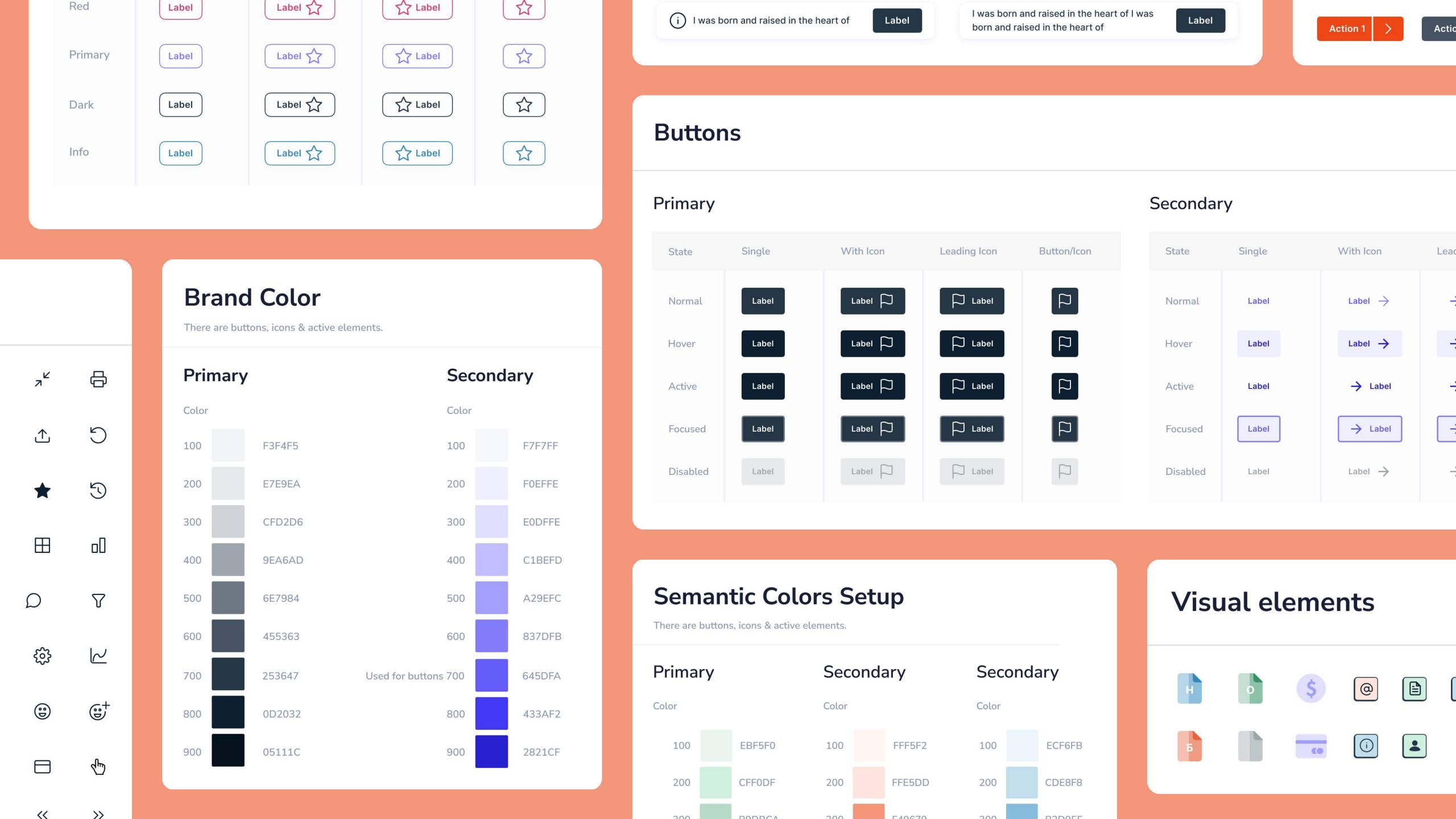
There were both local and international competitors on the market. Therefore, it was necessary to offer unique functionality that would distinguish us from the others. It was crucial to create a product that would provide an opportunity to work at once for various specialists: the sales department, financiers and accountant, and managers. It was required to link the needs of 3 main user groups to see the overall financial picture.

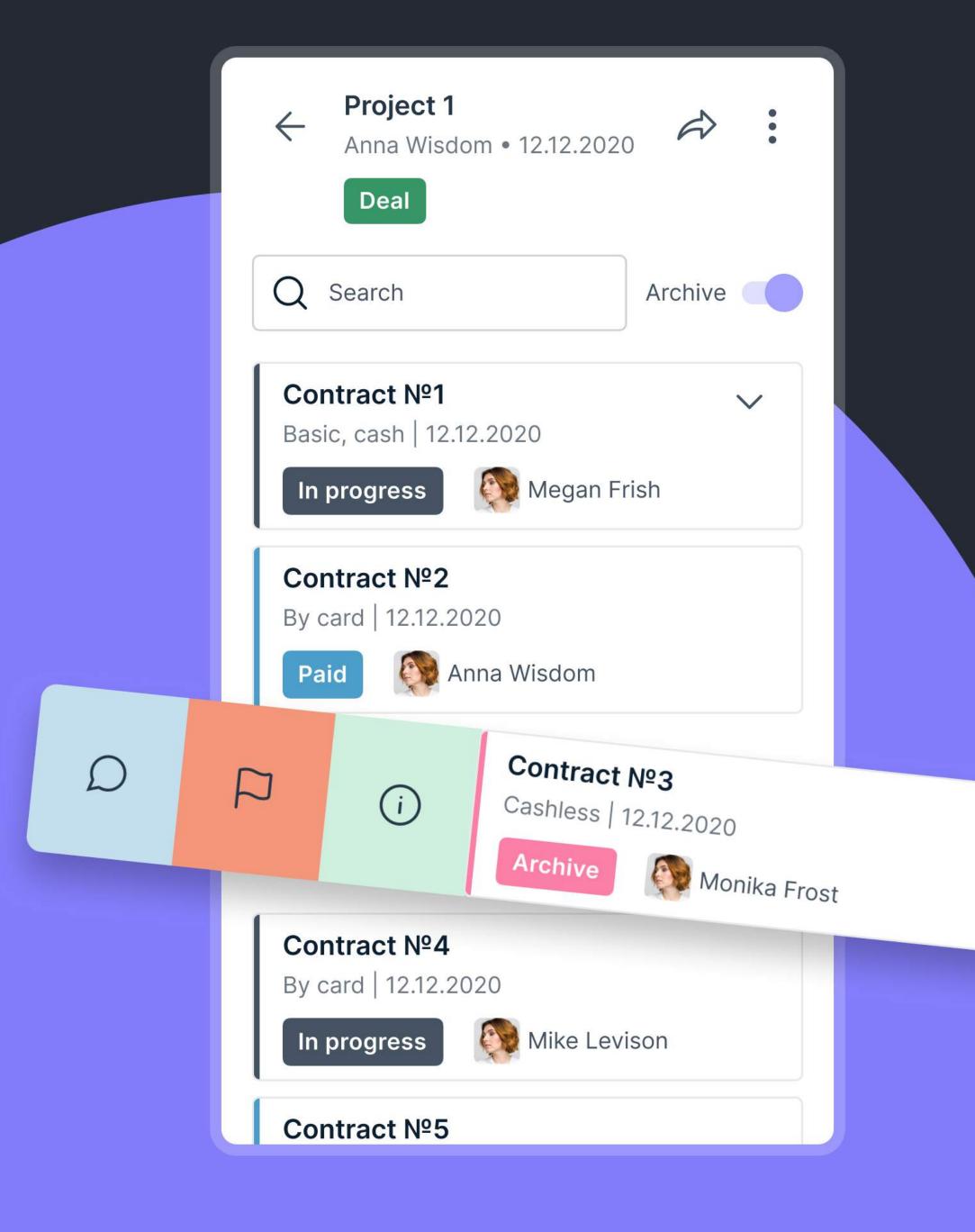
### The solution

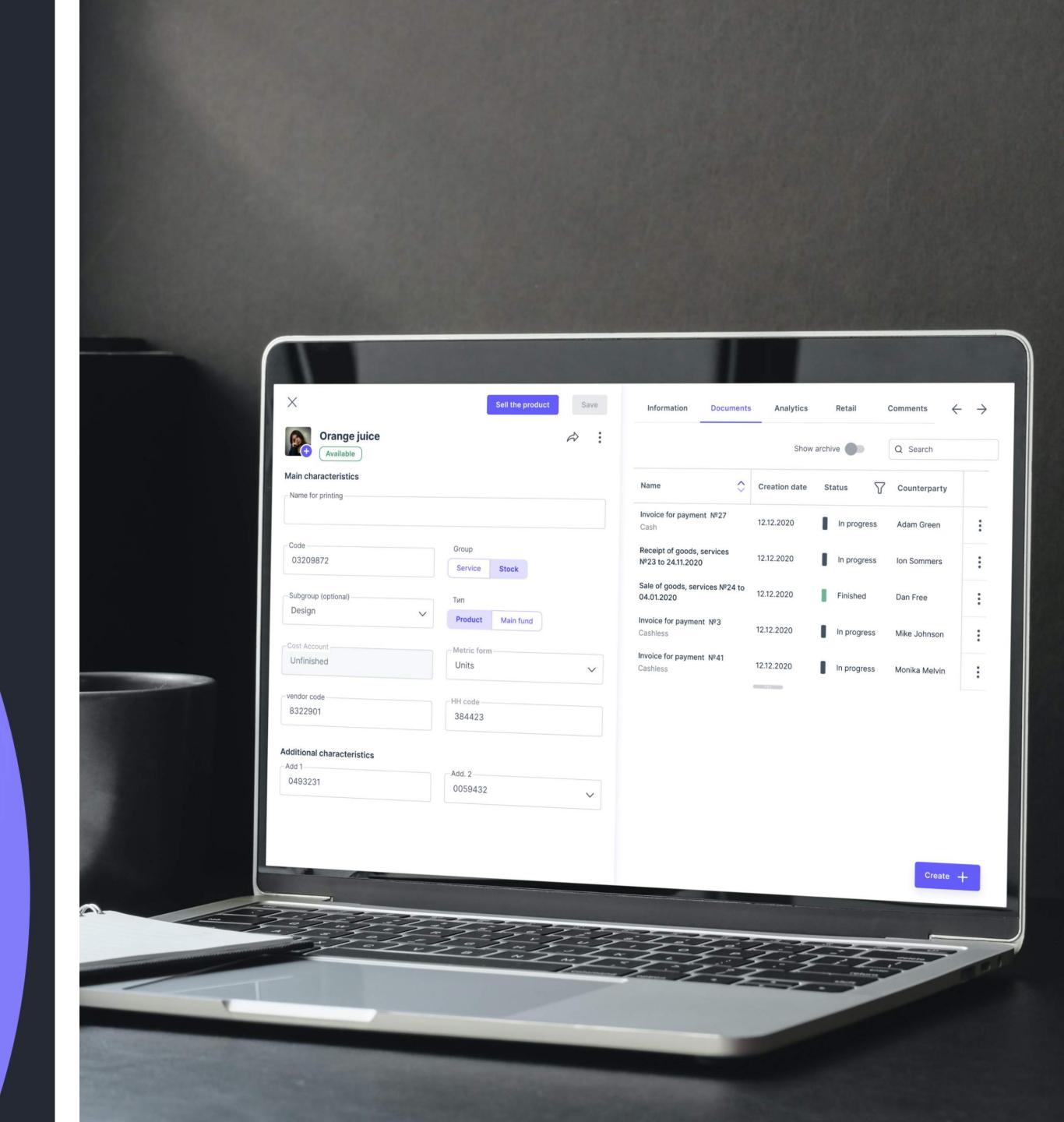
We did extensive market research and then came up with an excellent solution: everyone is guaranteed to get a dashboard where they can view international shipments and flexible reports for export products and departments.











## 500+

Pre-registrations during 1 month of announsing

# \$500k+

Angel investments

Open case on Behance

Open website

### The Result

After a year of work on design and development, a flexible design system was created, and the product was launched. It allows our client to plan business budgets, track critical KPIs both at the departmental and employee levels, and keep inventory records and sales. Today, we are constantly improving this product, completing new modules (for example, retail one), and improving the product based on user feedback and analytics.

"I am glad to cooperate with Valentyn. It is rare to find a niche professional who is able to think deeper and see more even when they have to look beyond their experience. I definitely recommend."



Dmitry Obuhov
Co-founder, CTO at Bimp

# Agency

### **AGENCY**



Our UX-Jedies Tatiana, Eugene, Valentyn, Anastasiia, Olesya and Vitalina are guarding the <del>galaxy</del> Top-level designs and ready for challenging tasks from our clients. They are ready to discover new business, improve flows, streamline complex processes, conduct research, and provides complex UX/UI solutions.

The empathy and human-centric approach on the head of our design principles. Our team's wealth of life experience gives the Force to help us build products for our clients and cover business needs and users' pains. More than design, we build user's comfort!

### Our clients around the World 💜

































### TOOLS WE USE

### Project managment & communication

We keep our day to day communication & time-tracking secure and accurate using Active Collab, Slack, and G-Suite apps. We are also ready to integrate into one of your project management tools. Some of our clients prefer Jira, Asana, Basecamp, Trello, or go with our standard option.



It's hard to be on the edge of progress in dozens of tools there are on the market. And we handle it superbly. Every department in Axicube has a set of time-tested software that makes the process of delivery efficient.







Slack



G-Suite



Figma



Sketch



**InVision** 



Principle



Miro



Adobe Photoshop



Adobe Illustrator



**ProCreate** 



Zeplin

### CONTACT DETAILS

# <u>Dribbble</u> <u>Behance</u> <u>Instagram</u> <u>LinkedIn</u>

Would you like to give your product a UX-boost? Drop us a line and let's create a thrilling design together!

hello@axicube.io